

# AGENDA & REPORTS SEPTEMBER 26, 2022 12:30 PM LOCATION: THE GREENVIEW INN AT EASTLYN GOLF COURSE 4049 ITALIA AVE VINELAND, NJ 08361

STATEMENT OF COMPLIANCE WITH OPEN PUBLIC MEETINGS ACT

NOTICE OF THIS MEETING WAS GIVEN BY (1) SENDING SUFFICIENT NOTICE HEREWITH TO THE ATLANTIC CITY PRESS.

(2) FILING ADVANCE WRITTEN NOTICE OF THIS MEETING WITH THE CLERK/ADMINISTRATOR OF EACH MEMBER AND (3) POSTING A COPY OF THE MEETING NOTICE ON THE PUBLIC BULLETIN BOARD OF ALL MEMBER MUNICIPALITIES AND SCHOOL BOARDS

# SOUTHERN COASTAL REGIONAL EMPLOYEE BENEFITS FUND AGENDA MEETING: SEPTEMBER 26, 2022 THE GREENVIEW INN AT EASTLYN GOLF COURSE, VINELAND NJ 12:30 PM

# MEETING CALLED TO ORDER - OPEN PUBLIC MEETING NOTICE READ

# FLAG SALUTE

# ROLL CALL OF THE 2022 EXECUTIVE COMMITTEE

Pasquale Yacovelli, Chair
Nicole Albanese, Secretary
Bruce Harbinson, Executive Committee
Jerry Velazquez, Executive Committee
Stephanie Kuntz, Executive Committee
Richard Davidson, Executive Committee
Megan Duffield, Executive Committee Alternate
Laurie Ryan, Executive Committee Alternate
APPROVAL OF MINUTES: July 25, 2022 Appendix I
CORRESPONDENCE
PUBLIC COMMENT
<u>REPORTS:</u>
EXECUTIVE DIRECTOR (PERMA)
Monthly ReportPage 3
PROGRAM MANAGER- (Shared Health Alliance)
Monthly ReportPage 13
GUARDIAN NURSES
Monthly ReportPage 20
TREASURER – (Laracy Associates LLC/Verrill & Verrill)
August and September 2022 Bills ListPage 23
July 2022 Treasurers ReportPage 27
Confirmation of Claims Paid/Certification of Transfers
Ratification of Treasurers Report
ATTORNEY – (Marmero Law, LLC)
Monthly Report
NETWORK & THIRD PARTY ADMINISTRATOR - (Aetna)
Monthly ReportPage 30

NETWORK & THIRD PARTY ADMINISTRATOR – (AmeriHealth)	D 05
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PRESCRIPTION ADMINISTRATOR - (Express Scripts)	
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# DENTAL ADMINISTRATOR - (Delta Dental)

Monthly Report	Page N/A
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CONSENT AGENDA	Page 45
Revised Resolution 5-22: Designation of Meeting Times and Place	0
Resolution 21-22: 2023 Budget Introduction	Page 48
Resolution 22-22: Approving the August and September 2022 Bills List	Page 49

## **OLD BUSINESS**

## NEW BUSINESS

## PUBLIC COMMENT

# RESOLUTION - EXECUTIVE SESSION FOR CERTAIN SPECIFIED PURPOSES PERSONNEL - CLAIMS - LITIGATION

# MEETING ADJOURNED

# Southern Coastal Regional Employee Benefits Fund Executive Director's Report September 26, 2022

# PRO FORMA REPORTS

- Fast Track Financial Reports
   June 30, 2022 and July 31,2022 (page 5)
- > Historical Income Statement
- Consolidated Balance Sheet
- Indices and Ratios Report
- Budget Status Report

# 2023 COASTAL BUDGET - INTRODUCTION

A 2023 budget presentation is included as an attachment to the agenda which will be reviewed at the meeting.

The Finance Committee met last week to review the budget and are recommending introduction at this meeting and adoption at the October 24, 2022 meeting.

Resolution: 21-22 is in the Consent Agenda or can be moved separately.

**Motion:** Motion to introduce the 2023 Southern Coastal Regional Employee Fund Budget in the amount of **\$136,739,030** and to advertise a public hearing of the budget adoption on October 24, 2022 at the Sheraton Hotel, Atlantic City, NJ at 12:30pm

# **MRHIF MEETING**

The MRHIF met on September 15, 2022 and took the following action items:

- 1. *Introduction of the 2023 Budget* The MRHIF Budget was introduced at an overall increase of \$9.5%. Each member's assessment is weighed 25% for 5 years' experience in the Fund; and 75% weight on the average increase. The Fund's estimated premium is \$4,073,627 for January 1, 2023-December 31, 2023 (+12.29%).
- 2. *RFP Approvals* the Committee approved Professional Contract RFPs for 2023 and an extension for the approval date of the Data Warehouse RFP. We expect a contract to be awarded in December.
- 3. *Dividend Release* The Committee approved a \$1.5 million dividend. Coastal will receive a check for \$273,795 in October.

# MEETING RESOLUTION

The October Budget Adoption meeting coincided with the NJSBA Convention. To make it easier for our BOE Commissioners, we will hold the meeting in Atlantic City on Monday, October 24 at the Sheraton at 12:30pm. Revised Resolution 5-22 is included for approval.

# **GUARDIAN NURSES - NEW NURSE**

As was discussed at the budget introduction, the Fund has exceeded the size for 2 nurses and an additional \$130,000 was included for a third nurse. We need approval to update the sub producer agreement between Shared Health Alliance and Guardian Nurses.

**MOTION:** *Motion to allow Program Manager to amend the Guardian Nurses Sub Producer agreement to include a third nurse at an amount not to exceed \$130,0000 per year.* 

			FINANCIAL I	FAST TRACK REPOR	T		
			AS OF	June 30, 2022			
			THIS	YTD	PRIOR	FUND	
			MONTH	CHANGE	YEAR END	BALANCE	
UNDER			10 751 547	64 242 514	FOF 260 022		
		DIVIE	10,751,547	64,243,514	505,260,023	569,503,53	
			10,400,005	50.012.242	442 606 242	472 500 6	
	aid Claims		10,406,635	59,912,342	413,686,342	473,598,6	
	BNR	-	21,045	517,271	12,024,000	12,541,2	
	ess Specific Exces		(1,135,600)	(2,174,003)	(10,920,430)	(13,094,4	
	ess Aggregate Exc	.ess	0.000.070		-	472 045 5	
	CLAIMS		9,292,079	58,255,611	414,789,912	473,045,5	
EXPENSES							
	MA & HMO Premiums		29,401	185,269	1,740,217	1,925,4	
	cess Premiums		309,551	1,855,308	15,832,433	17,687,	
	dministrative		954,020	5,705,757	46,904,948	52,610,	
	EXPENSES		1,292,972	7,746,334	64,477,598	72,223,9	
UNDERV	WRITING PROFIT/	(LOSS) (1-2-3)	166,495	(1,758,430)	25,992,513	24,234,	
INVEST	MENT INCOME		14,317	73,031	1,913,168	1,986,	
DIVIDEN	ID INCOME		0	0	2,332,040	2,332,	
STATUTO	ORY PROFIT/(LOS	SS) (4+5+6)	180,812	(1,685,399)	30,237,721	28,552,3	
DIVIDEN	ID		0	0	28,208,936	28,208,9	
Transfer	red Surplus		0	0	9,855,397	9,855,3	
	STATUTORY SURPLUS (7-8+9)		180,812	(1,685,399)	11,884,182	10,198,7	
			1.1			20,200,7	
			SURPLUS (DEFI	CITS) BY FUND YEAR			
Closed		Surplus	(101,185)	(76,427)	15,317,799	15,241,3	
		Cash	(4,333,851)	(4,962,049)	34,447,492	29,485,4	
2021		Surplus	694,202	1,230,051	(3,433,617)	(2,203,	
		Cash	2,190,234	(7,649,078)	4,535,852	(3,113,2	
2022		Surplus	(412,205)	(2,839,022)		(2,839,0	
		Cash	(3,570,509)	5,974,353		5,974,3	
DTAL SUI	RPLUS (DEFICI	TS)	180,812	(1,685,399)	11,884,182	10,198,7	
OTAL CAS	SH		(5,714,126)	(6,636,775)	38,983,345	32,346,5	
			CLAIM ANALY	SIS BY FUND YEAR			
	LOSED YEAR CLA	IMS	109,962	127,504	317,181,181	317,308,0	
τοται ο			105,502	127,504	517,101,101	517,508,0	
				40.000 5.40	00.001.001	400 745	
FUND YE					88,691,964	100,715,	
FUND YE	aid Claims		412,111	12,023,543			
FUND YE	aid Claims BNR		(220,881)	(11,324,546)	12,024,000		
FUND YE Pa IB Le	aid Claims BNR ess Specific Exces		(220,881) (885,607)	(11,324,546) (1,916,536)	12,024,000 (3,107,233)		
FUND YE Pa IB Le Le	aid Claims BNR ess Specific Exces ess Aggregate Exc		(220,881) (885,607) 0	(11,324,546) (1,916,536) 0	12,024,000 (3,107,233) 0	(5,023,	
FUND YE Pa IB Le Le TOTAL F	aid Claims BNR ess Specific Exces ess Aggregate Exc FY 2021 CLAIMS		(220,881) (885,607)	(11,324,546) (1,916,536)	12,024,000 (3,107,233)	(5,023,	
FUND YE Pa IB Le Le TOTAL F FUND YE	aid Claims SNR ess Specific Exces ess Aggregate Exc EY 2021 CLAIMS EAR 2022		(220,881) (885,607) 0 (694,377)	(11,324,546) (1,916,536) 0 (1,217,539)	12,024,000 (3,107,233) 0	(5,023, 96,391,	
FUND YE Pa IB Le Le TOTAL F FUND YE Pa	aid Claims BNR ess Specific Exces ess Aggregate Exc E <b>Y 2021 CLAIMS</b> E <b>AR 2022</b> aid Claims		(220,881) (885,607) 0 (694,377) 9,884,562	(11,324,546) (1,916,536) 0 (1,217,539) 47,753,823	12,024,000 (3,107,233) 0	(5,023, 96,391, 47,753,	
FUND YE Pa IB Le Le TOTAL F FUND YE Pa IB	aid Claims SNR ess Specific Exces ess Aggregate Exc E <b>Y 2021 CLAIMS</b> E <b>AR 2022</b> aid Claims SNR	cess	(220,881) (885,607) 0 (694,377) 9,884,562 241,926	(11,324,546) (1,916,536) 0 (1,217,539) 47,753,823 11,841,817	12,024,000 (3,107,233) 0	(5,023, 96,391, 47,753, 11,841,i	
FUND YE Pa B Le Le TOTAL F FUND YE Pa B Le	aid Claims SNR ess Specific Exces ess Aggregate Exc Ex 2021 CLAIMS EAR 2022 aid Claims SNR ess Specific Exces	s	(220,881) (885,607) 0 (694,377) 9,884,562 241,926 (249,993)	(11,324,546) (1,916,536) 0 (1,217,539) 47,753,823 11,841,817 (249,993)	12,024,000 (3,107,233) 0	(5,023, 96,391, 47,753,1 11,841,1	
FUND YE Pa B Le Le TOTAL F FUND YE Pa B Le Le	aid Claims SNR ess Specific Exces ess Aggregate Exc ess Aggregate Exc ess 2021 CLAIMS EAR 2022 aid Claims SNR ess Specific Exces ess Aggregate Exc	s	(220,881) (885,607) 0 (694,377) 9,884,562 241,926 (249,993) 0	(11,324,546) (1,916,536) 0 (1,217,539) 47,753,823 11,841,817 (249,993) 0	12,024,000 (3,107,233) 0	699, (5,023, 96,391, 47,753, 11,841, (249,	
FUND YE Pa B Le Le TOTAL F FUND YE Pa B Le Le	aid Claims SNR ess Specific Exces ess Aggregate Exc Ex 2021 CLAIMS EAR 2022 aid Claims SNR ess Specific Exces	s	(220,881) (885,607) 0 (694,377) 9,884,562 241,926 (249,993)	(11,324,546) (1,916,536) 0 (1,217,539) 47,753,823 11,841,817 (249,993)	12,024,000 (3,107,233) 0	(5,023, 96,391, 47,753,1 11,841,1	

This report is based upon information which has not been audited nor certified by an actuary and as such may not truly represent the condition of the fund.

			FINANCIAL I	FAST TRACK REPOR	Т		
			AS OF	July 31, 2022			
			THIS	YTD	PRIOR	FUND	
			MONTH	CHANGE	YEAR END	BALANCE	
UNDE	ERWRITING INC	OME	11,011,263	75,254,778	505,260,023	580,514,8	
CLAIM	EXPENSES						
	Paid Claims		8,335,040	68,247,382	413,686,342	481,933,	
	IBNR		(1,610,056)	(1,092,785)	12,024,000	10,931,	
	Less Specific Exces		-	(2,174,003)	(10,920,430)	(13,094,	
1	Less Aggregate Ex	cess	-	-	-		
ΤΟΤΑ	L CLAIMS		6,724,984	64,980,595	414,789,912	479,770,5	
EXPENS	SES						
	MA & HMO Premiums		31,268	216,536	1,740,217	1,956,	
	Excess Premiums		307,054	2,162,362	15,832,433	17,994,	
	Administrative		948,359	6,654,115	46,904,948	53,559,	
ΤΟΤΑ	L EXPENSES		1,286,680	9,033,014	64,477,598	73,510,6	
UNDEF	RWRITING PROFIT	/(LOSS) (1-2-3)	2,999,599	1,241,169	25,992,513	27,233,	
INVES	TMENT INCOME		21,614	94,646	1,913,168	2,007,	
DIVIDE	ND INCOME		0	0	2,332,040	2,332,	
STATU	TORY PROFIT/(LO	SS) (4+5+6)	3,021,214	1,335,815	30,237,721	31,573,5	
DIVIDE	ND		0	0	28,208,936	28,208,	
	erred Surplus		0	0	9,855,397	9,855,	
	STATUTORY SURPLUS (7-8+9)		3,021,214	1,335,815	11,884,182	13,219,9	
•				1,000,010	11,004,102	10,210,5	
			SURPLUS (DEFI	CITS) BY FUND YEAR			
Closed		Surplus	141,322	64,894	15,317,799	15,382,	
		Cash	(117,612)	(5,079,662)	34,447,492	29,367,	
2021		Surplus	85,127	1,315,177	(3,433,617)	(2,118,	
		Cash	58,127	(7,590,952)	4,535,852	(3,055,	
2022		Surplus	2,794,765	(44,257)		(44,	
		Cash	787,223	6,761,576		6,761,	
TAL S	URPLUS (DEFICI	TS)	3,021,214	1,335,815	11,884,182	13,219,9	
TAL C	ASH		727,737	(5,909,038)	38,983,345	33,074,3	
			CLAIM ANALY	SIS BY FUND YEAR			
τοται	CLOSED YEAR CLA		20,088	147,591	317,181,181	317,328,	
-	YEAR 2021			_ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	-17,101,101	017,020,	
-	-		02 600	12,116,241	88 601 064	100 000	
	Paid Claims IBNR		92,698 (176,585)		88,691,964 12,024,000	100,808,	
	Less Specific Exces			(11,501,131) (1,916,536)		522,	
	Less Aggregate Ex		0	(1,916,536)	(3,107,233)	(5,023,	
	. FY 2021 CLAIMS	Less				06 207	
	YEAR 2022		(83,887)	(1,301,426)	97,608,730	96,307,	
TOTAL			8,222,254	55,976,077		55,976,	
TOTAL FUND	Paid Claims					10,408,	
TOTAL FUND	Paid Claims		(1 433 471)			10.400.	
TOTAL FUND	IBNR		(1,433,471)	10,408,346			
TOTAL FUND	IBNR Less Specific Exces		0	(249,993)			
TOTAL FUND	IBNR					(249,)	

This report is based upon information which has not been audited nor certified by an actuary and as such may not truly represent the condition of the fund.

# Southern Coastal Regional Employee Benefits Fund CONSOLIDATED BALANCE SHEET AS OF JULY 31, 2022

#### **BY FUND YEAR**

	COASTAL 2022	COASTAL 2021	CLOSED YEAR	FUND BALANCE
ASSETS				
Cash & Cash Equivalents	6,761,576	(3,055,099)	29,367,831	33,074,307
Assesstments Receivable (Prepaid)	2,919,006	10,050	(24,895)	2,904,161
Interest Receivable	-	0	(0)	0
Specific Excess Receivable	249,993	1,597,102	(7,360)	1,839,736
Aggregate Exœss Reœivable	-	-	-	-
Dividend Reœivable	-	-	-	-
Prepaid Admin Fees	2,000	-	-	2,000
Other Assets	670,062	(0)	-	670,062
Total Assets	10,602,637	(1,447,947)	29,335,576	38,490,266
LIABILITIES Accounts Payable IBNR Reserve A4 Retiree Surcharge Dividends Payable	- 10,408,346 169,568 -	(0) 522,869 0	- - - 1,758,756	(0) 10,931,215 169,568 1,758,756
Retained Dividends	-	-	12,194,127	12,194,127
Acrued/Other Liabilities	68,980	147,623	-	216,603
Total Liabilities	10,646,894	670,492	13,952,883	25,270,269
EQUITY				
Surplus / (Defiat)	(44,257)	(2,118,440)	15,382,693	13,219,997
Total Equity	(44,257)	(2,118,440)	15,382,693	13,219,997
Total Liabilities & Equity	10,602,637	(1,447,947)	29,335,576	38,490,266
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by an actuary and as such may not truly represent the condition of the fund.

Fund Year allocation of claims have been estimated.

RATIOS														
										4		FY202	22	
INDICES	2021		JAN		FEB		MAR		APR	MAY		JUN	JUL	AUC
Cash Position	38,983,345	Ś	38,081,997	Ś	36,594,024	Ś	39.621.180	Ś	38.678.565	\$ 38,060,696	Ś	32.346.570	\$ 33,074,307	
IBNR	12,024,000		12,258,302		12,405,542					\$ 12,520,226			\$ 10,931,215	
Assets	44,884,752	\$	46,854,162		46,463,472	\$				\$ 41,247,219			\$ 38,490,266	
Liabilities	33,000,569	\$	32,992,468		32,909,202	\$				\$ 31,229,248			\$ 25,270,269	
Surplus	11,884,182	\$	13,861,694	\$	13,554,270	\$	12,117,559	\$	10,842,759	\$ 10,017,971	\$	10,198,784	\$ 13,219,997	
Claims Paid Month	9,684,508	\$	7,301,265	\$	9,650,378	\$	11,850,833	\$	10,747,084	\$ 9,956,147	\$	10,406,635	\$ 8,335,040	
Claims Budget Month	7,988,975	\$	9,443,934	\$	9,413,277	\$	9,403,119	\$	9,400,237	\$ 9,413,205	\$	9,418,869	\$ 9,493,013	
Claims Paid YTD	98,685,934	\$	7,301,265	\$	16,951,644	\$	28,802,476	\$	39,549,560	\$ 49,505,708	\$	59,912,342	\$ 68,247,382	
Claims Budget YTD	93,505,714	\$	9,443,934	\$	18,857,210	\$	28,260,329	\$	37,660,566	\$ 47,073,771	\$	56,492,639	\$ 65,985,653	
RATIOS														
Cash Position to Claims Paid	4.03		5.22		3.79		3.34		3.6	3.82		3.11	3.97	
Claims Paid to Claims Budget Month	1.21		0.77		1.03		1.26		1.14	1.06		1.1	0.88	
Claims Paid to Claims Budget YTD	1.06		0.77		0.90		1.02		1.05	1.05		1.06	1.03	
Cash Position to IBNR	3.24		3.11		2.95		3.17		3.09	3.04		2.58	3.03	
Assets to Liabilities	1.36		1.42		1.41		1.37		1.35	1.32		1.38	1.52	
Surplus as Months of Claims	1.49		1.47		1.44		1.29		1.15	1.06		1.08	1.39	
IBNR to Claims Budget Month	1.51	-	1.30		1.32		1.33		1.33	1.33		1.33	1.15	

So	outhern Coastal Re	-	•	Fund		
		Budget Repo F JULY 31, 202				
		,				
				Cumulative	\$ Variance	% Varaiance
Expected Losses	Cumulative	Annual	Latest Filed	Expensed		
Medical Aetna 1/1 Renewal	29,267,548	49,804,732	34,720,833			
Medical Aetna 7/1 Renewals	20,494,922	35,007,743	35,390,954			
Medical AmeriHealth 1/1 Renewal	10,122,195	17,160,559	17,710,811			
Medical AmeriHealth 7/1 Renewal	4,805,079	8,353,227	8,196,976			
Subtotal Medical	64,689,745	110,326,261	96,019,574	64,324,546	394,521	1%
Prescription Claims 1/1 Renewals	666,732	1,131,316	1,128,344			
Prescription Claims 7/1 Renewals	1,076,752	1,824,818	1,801,507			
Less Formulary Rebates	(523,045)	(886,841)	(878,955)			
Subtotal Prescription	1,220,440	2,069,293	2,050,896	1,754,888	(534,449)	-44%
Dental Claims 1/1 Renewals	0	0	0			
Dental Claims 7/1 Renewals	46,147	78,379	95,937			
Subtotal Dental	46,147	78,379	95,937	54,996	(8,849)	-19%
Vision Claims 1/1 Renewals	0	0	0			
Vision Claims 7/1 Renewals	29,322	48,720	55,504			
Subtotal Vision	29,322	48,720	55,504	Included in Med	dical	
Subtotal Claims	65,985,653	112,522,653	98,221,911	66,134,430	(148,777)	0%
Loss Fund Contingency	0	0	0	0	0	#DIV/0!
Medicare Advantage	214,051	369,611	365,877	216,536	(2,486)	-1%
Reinsurance						
Specific	2,159,216	3,648,936	3,045,766			
Subtotal Reinsurance	2,159,216	3,648,936	3,045,766	2,162,362	(3,146)	0%
Total Loss Fund	68,358,919	116,541,200	101,633,554	68,513,328	(154,409)	0%
Expenses						
Legal	14,583	25,000	25,000	14,583	0	0%
Treasurer	11,258	19,300	19,300	11,258		0%
Executive Director	889,608	1,504,325	1,263,204	890,941	(1,332)	
Program Manager	1,574,514	2,661,199	2,335,802	1,576,966	(2,452)	
Brokerage	1,306,703	2,208,176	1,962,773	1,310,553	(3,850)	
TPA - Med Aetna	1,176,620	1,988,943	1,548,682	Included below in		
TPA - Med AmeriHealth Admin	395,321	667,465	683,237	1,576,176	(2,266)	
Guardian Nurses	306,673	518,258	432,590	252,350	54,323	8%
TPA - Dental	3,616	6,028	5,466	3,644	(28)	
TPA - Vision	1,970	3,261	3,767	Included below in		
Actuary	7,000	12,000	12,000	7,000		0%
Auditor	12,017	20,600	20,600	12,019	(2)	0%
Subtotal Expenses	5,699,883	9,634,555	8,312,420	5,655,490	44,393	1%
	( 000	11.00/	11.00.4	5.051	1 000	4701
Contingency	6,939	11,896	11,896	5,851	1,088	16%
Wellness Program	87,500	150,000	150,000	87,500	-	0%
Plan Documents	7,292	12,500	12,500	7,292	(0)	0%
Affordable Care Act Taxes	21,396	36,159	30,182	21,409	(13)	0%
Retiree Surcharage	883,062	1,507,421	1,508,982	883,215	(153)	0%
Total Expenses	6,706,073	11,352,531	10,025,980	6,660,757	45,316	1%
Total Budget	75,064,992	127,893,731	111,659,535	75,174,085	(109,093)	0%
		9				

# SOUTHERN COASTAL REGIONAL EMPLOYEE BENEFITS FUND Year: 2022

# Yearly Items

<u>Filing Status</u>

Budget	Filed
Assessments	Filed
Actuarial Certification	Filed
Reinsurance Policies	Filed
Fund Commissioners	Filed
Fund Officers	Filed
Renewal Resolutions	Filed
Indemnity and Trust	Filed
New Members	Filed
Withdrawals	N/A
Risk Management Plan and By Laws	Filed
Cash Management Plan	Filed
Unaudited Financials	Q3 Filed
Annual Audit	12/31/21 Filed
Budget Changes	N/A
Transfers	N/A
Additional Assessments	N/A
Professional Changes	N/A
Officer Changes	N/A
RMP Changes	N/A
Bylaw Amendments	N/A
Contracts	, To be Filed
Benefit Changes	N/A
0	

Sout	hern Coastal Health Insurance Fund				
2023	Proposed Budget				
	Census:	Monthly			
	Medical - Aetna	4,664			
	Medical - AmeriHealth Rx	1,389			
	Rx - Passive (Medical HMO's)	44			
	Dental	166			
	Vision	293			
	Medicare Advantage - Medical	211			
	Rx No Medical (Incl in Rx above)	14			
	Dental Only (Incl in Dental above) Medicare Advantage Only (Incl in Med Adv above)	17 197			
	LINE ITEMS	2022 Annualized Budget	2023 Proposed Budget	\$ Change	% Change
1	Medical Aetna 1/1 Renewal	\$ 49,682,924	\$ 55,514,919		11.7
2	Medical Aetna 7/1 Renewals	\$ 35,449,640			12.3
3	Medical AmeriHealth 1/1 Renewal Medical AmeriHealth 7/1 Renewal	\$ 17,079,009 \$ 8,593,710	\$ 16,575,177 \$ 8,124,841		-3.0
5	Medical Claims	\$ 110,805,283			8.39
6	Prescription Claims 1/1 Renewals	\$ 1,157,143		\$ (43,021)	-3.7
7	Prescription Claims 7/1 Renewals	\$ 1,817,517	\$ 1,754,807	\$ (62,710)	-3.5
8	Prescription Claims	\$ 2,974,660	\$ 2,868,929	\$ (105,731)	-3.69
9	Less Formulary Rebates	\$ (892,398)		\$ 31,719	-3.6
10	Prescription Claims Incl Rebates	\$ 2,082,262	\$ 2,008,250	\$ (74,012)	-3.69
11 12	Dental Claims 1/1 Renewals Dental Claims 7/1 Renewals	\$ - \$ 80,588	\$ - \$ 44,136	\$ - \$ (36,452)	-45.2
12	Dental Claims	\$ 80,588 \$ 80,588	\$ 44,130 \$ 44,136	\$ (36,452) \$ (36,452)	-45.2 - <b>45.2</b> 9
14	Vision Claims 1/1 Renewals	\$ -	s	s -	0.0
15	Vision Claims 7/1 Renewals	\$ 48,262	\$ 51,804	\$ 3,542	7.3
16	Vision (Included in medical)	\$ 48,262	\$ 51,804	\$ 3,542	7.39
17	Subtotal Claims	\$ 113,016,395	\$ 122,126,299	\$ 9,109,904	8.19
18				-	
19	Loss Fund Contingency	s -	S -	\$ -	0.09
20 21					
21	Medicare Advantage	\$ 393,878	\$ 401,752	\$ 7,875	2.0
23			•		2.0
24	Reinsurance				
25	Specific	\$ 3,627,710	\$ 4,073,627	\$ 445,917	12.3
26					
27	Total Loss Fund	\$ 117,037,983	\$ 126,601,679	\$ 9,563,696	8.29
28 29	Emergen				
30	Expenses Legal	\$ 25,000	\$ 25,500	\$ 500	2.0
31	Treasurer	\$ 19,300			1.3
32	Executive Director	\$ 1,498,995		-	2.0
33	Program Manager	\$ 2,650,676			2.0
34	Brokerage	\$ 2,197,876	\$ 2,241,832		2.0
35	TPA - Med Aetna				
		\$ 1,975,670	\$ 1,975,670		
36	TPA - Med AmeriHealth Admin	\$ 665,509	\$ 1,975,670 \$ 665,509	s -	0.0
37	TPA - Med AmeriHealth Admin Guardian Nurses	\$ 665,509 \$ 515,243	\$ 1,975,670 \$ 665,509 \$ 645,008	\$ - \$ 129,764	0.0 25.2
37 38	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental	\$ 665,509 \$ 515,243 \$ 6,215	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215	\$ - \$ 129,764 \$ -	0.0 25.2 0.0
37 38 39	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200	\$ - \$ 129,764 \$ - \$ -	0.0 25.2 0.0 0.0
37 38	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental	\$ 665,509 \$ 515,243 \$ 6,215	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200	\$ - \$ 129,764 \$ - \$ - \$ 250	0.0 25.2 0.0 0.0 2.1
37 38 39 40	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200 \$ 12,000	\$         1,975,670           \$         665,509           \$         645,008           \$         6,215           \$         3,200           \$         12,250           \$         20,600	\$ - \$ 129,764 \$ - \$ - \$ 250 \$ - \$ -	0.0 25.2 0.0 0.0 2.1 0.0
37 38 39 40 41 42 43	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary Auditor	\$         665,509           \$         515,243           \$         6,215           \$         3,200           \$         12,000           \$         20,600	\$         1,975,670           \$         665,509           \$         645,008           \$         6,215           \$         3,200           \$         12,250           \$         20,600	\$ - \$ 129,764 \$ - \$ - \$ 250 \$ - \$ -	0.0 25.2 0.0 0.0 2.1 0.0
37 38 39 40 41 42 43 44	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary Auditor Subtotal Expenses	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200 \$ 12,000 \$ 20,600 \$ 9,590,284	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200 \$ 12,250 \$ 20,600 <b>\$ 9,847,986</b>	\$ - \$ 129,764 \$ - \$ - \$ 250 \$ - \$ 257,702	0.0 25.2 0.0 0.0 2.1 0.0 <b>2.69</b> 0
37 38 39 40 41 42 43 44 45	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary Auditor Subtotal Expenses Contingency	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200 \$ 12,000 \$ 20,600 \$ 9,590,284 \$ 11,896	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200 \$ 12,250 \$ 20,600 <b>\$ 9,847,986</b> \$ 86,865	\$ - \$ 129,764 \$ - \$ - \$ 250 \$ - \$ 257,702 \$ 74,969	0.0 25.2 0.0 0.0 2.1 0.0 2.694 630.2
37 38 39 40 41 42 43 44 45 46	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary Auditor Subtotal Expenses Contingency Wellness Program	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200 \$ 12,000 \$ 20,600 \$ 9,590,284 \$ 11,896 \$ 150,000	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200 \$ 12,250 \$ 20,600 <b>\$ 9,847,986</b> \$ 86,865 \$ 150,000	\$ - \$ 129,764 \$ - \$ - \$ 250 \$ - \$ 257,702 - \$ 74,969 \$ -	0.0 25.2 0.0 0.0 2.1 0.0 2.694 630.2
37           38           39           40           41           42           43           44           45           46           47	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary Auditor Subtotal Expenses Contingency Wellness Program Claim Audits	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200 \$ 12,000 \$ 20,600 \$ 9,590,284 \$ 11,896 \$ 150,000 \$ -	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200 \$ 12,250 \$ 20,600 <b>\$ 9,847,986</b> \$ 86,865 \$ 150,000 \$ 40,000	\$ - \$ 129,764 \$ - \$ - \$ 250 \$ - \$ 257,702 \$ 257,702 \$ 74,969 \$ - \$ - \$ 40,000	0.0 25.2 0.0 0.0 2.1 0.0 2.694 630.2 0.0
37 38 39 40 41 42 43 44 45 46	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary Auditor Subtotal Expenses Contingency Wellness Program	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200 \$ 12,000 \$ 20,600 \$ 9,590,284 \$ 11,896 \$ 150,000	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200 \$ 12,250 \$ 20,600 <b>\$ 9,847,986</b> \$ 86,865 \$ 150,000	\$ - \$ 129,764 \$ - \$ - \$ 250 \$ - \$ 257,702 - \$ 74,969 \$ -	0.0 25.2 0.0 2.1 0.0 2.694 630.2 0.0
37           38           39           40           41           42           43           44           45           46           47           48	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary Auditor Subtotal Expenses Contingency Wellness Program Claim Audits	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200 \$ 12,000 \$ 20,600 \$ 9,590,284 \$ 11,896 \$ 150,000 \$ -	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200 \$ 12,250 \$ 20,600 <b>\$ 9,847,986</b> \$ 86,865 \$ 150,000 \$ 40,000	\$ - \$ 129,764 \$ - \$ - \$ 250 \$ - \$ 257,702 \$ 257,702 \$ 74,969 \$ - \$ - \$ 40,000	0.0 25.2 0.0 2.1 0.0 2.69 630.2 0.0
37           38           39           40           41           42           43           44           45           46           47           48           49	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary Auditor Subtotal Expenses Contingency Wellness Program Claim Audits	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200 \$ 12,000 \$ 20,600 \$ 9,590,284 \$ 11,896 \$ 150,000 \$ -	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200 \$ 12,250 \$ 20,600 <b>\$ 9,847,986</b> \$ 86,865 \$ 150,000 \$ 40,000	\$ - \$ 129,764 \$ - \$ - \$ 250 \$ - \$ 257,702 \$ 257,702 \$ 74,969 \$ - \$ - \$ 40,000	0.0 25.2 0.0 2.1 0.0 2.69 630.2 0.0
37           38           39           40           41           42           43           44           45           46           47           48           49           50	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary Auditor Subtotal Expenses Contingency Wellness Program Claim Audits Plan Documents	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200 \$ 12,000 \$ 20,600 \$ 20,600 \$ 9,590,284 \$ 11,896 \$ 11,896 \$ 11,896 \$ 12,500	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200 \$ 12,250 \$ 20,600 \$ 9,847,986 \$ 86,865 \$ 150,000 \$ 40,000 \$ 12,500 \$ 12,500 \$ 10,137,351	\$ - \$ 129,764 \$ - \$ - \$ 250 \$ - \$ 257,702 \$ 257,702 \$ 74,969 \$ - \$ 40,000 \$ - \$ 40,000 \$ - \$ 372,671	0.0 25.2 0.0 0.0 2.1 0.0 2.69 630.2 0.0
37           38           39           40           41           42           43           44           45           46           47           48           49           50           51           52           53	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary Auditor Subtotal Expenses Contingency Wellness Program Claim Audits Plan Documents Total Expenses Total Budget	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200 \$ 12,000 \$ 20,600 \$ 9,590,284 \$ 11,896 \$ 15,000 \$ 2 \$ 12,500 \$ 9,764,680 \$ 126,802,663	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200 \$ 12,250 \$ 20,600 \$ 9,847,986 \$ 86,865 \$ 150,000 \$ 40,000 \$ 12,500 \$ 10,137,351 \$ 136,739,030	\$ - \$ 129,764 \$ - \$ - \$ 250 \$ - \$ 257,702 \$ 257,702 \$ 257,702 \$ 74,969 \$ - \$ 40,000 \$ - \$ 40,000 \$ - \$ 372,671 \$ 9,936,367	0.0 25.2 0.0 0.0 2.1 0.0 2.69 630.2 0.0 0.0 0.0 0.0 0.0 0.0 0.0 7.84
37           38           39           40           41           42           43           44           45           46           47           48           49           50           51           52           53           54	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary Auditor Subtotal Expenses Contingency Wellness Program Claim Audits Plan Documents Total Expenses Total Expenses Total Budget Affordable Care Act Taxes	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200 \$ 12,000 \$ 20,600 \$ 9,590,284 \$ 11,896 \$ 11,896 \$ 11,896 \$ 12,500 \$ 2,500 \$ 9,764,680 \$ 126,802,663 \$ 35,948	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200 \$ 12,250 \$ 20,600 \$ 9,847,986 \$ 9,847,986 \$ 150,000 \$ 12,500 \$ 12,500 \$ 12,500 \$ 12,500 \$ 12,500 \$ 12,500 \$ 13,6,739,030 \$ 35,948	\$ - \$ 129,764 \$ - \$ - \$ 250 \$ - \$ 250 \$ - \$ 257,702 \$ 257,702 \$ 74,969 \$ - \$ 40,000 \$ - \$ - \$ 40,000 \$ - \$ - \$ 40,000 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	0.0 25.2 0.0 0.0 2.1 0.0 2.69 630.2 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0
37           38           39           40           41           42           43           44           45           46           47           48           49           50           51           52           53           54           55	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary Auditor Subtotal Expenses Contingency Wellness Program Claim Audits Plan Documents Total Expenses Total Budget Affordable Care Act Taxes Retiree Surcharage	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200 \$ 12,000 \$ 20,600 \$ 9,590,284 \$ 11,896 \$ 11,896 \$ 11,896 \$ 11,896 \$ 12,500 \$ 9,764,680 \$ 9,764,680 \$ 35,948 \$ 1,520,578	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200 \$ 12,250 \$ 20,600 \$ 9,847,986 \$ 9,847,986 \$ 86,865 \$ 150,000 \$ 40,000 \$ 12,500 \$ 12,500 \$ 10,137,351 \$ 136,739,030 \$ 35,948 \$ 1,773,373	\$ - \$ 129,764 \$ - \$ 250 \$ - \$ 257,702 \$ 257,702 \$ 257,702 \$ 257,702 \$ 257,702 \$ 257,702 \$ 257,702 \$ 257,702 \$ - \$ 372,671 \$ 372,671 \$ 9,936,367 \$ - \$ 252,796	0.0 25.2 0.0 0.0 2.1 0.0 2.694 630.2 0.0 0.0 0.0 0.0 0.0 0.0 0.0
37           38           39           40           41           42           43           44           45           46           47           48           49           50           51           52           53           54	TPA - Med AmeriHealth Admin Guardian Nurses TPA - Dental TPA - Vision Actuary Auditor Subtotal Expenses Contingency Wellness Program Claim Audits Plan Documents Total Expenses Total Expenses Total Budget Affordable Care Act Taxes	\$ 665,509 \$ 515,243 \$ 6,215 \$ 3,200 \$ 12,000 \$ 20,600 \$ 9,590,284 \$ 11,896 \$ 11,896 \$ 11,896 \$ 12,500 \$ 2,500 \$ 9,764,680 \$ 126,802,663 \$ 35,948	\$ 1,975,670 \$ 665,509 \$ 645,008 \$ 6,215 \$ 3,200 \$ 12,250 \$ 20,600 \$ 9,847,986 \$ 20,600 \$ 9,847,986 \$ 20,600 \$ 9,847,986 \$ 12,500 \$ 12,500 \$ 12,500 \$ 12,500 \$ 12,500 \$ 136,739,030 \$ 35,948 \$ 1,773,373 \$ 138,548,352	\$ - \$ 129,764 \$ - \$ 250 \$ - \$ 257,702 \$ 257,702 \$ 257,702 \$ 257,702 \$ 257,702 \$ 257,702 \$ 257,702 \$ 257,702 \$ - \$ 372,671 \$ 372,671 \$ 9,936,367 \$ - \$ 252,796	0.0 0.0 25.2 0.0 0.0 2.1 0.0 2.699 630.2 0.0 0.0 0.0 3.8 7.84 0.00 16.62 7.94 -100.00

	202	2 Entity Billed (Net of			
Member		Dividend)		2023 Entity to be Billed	<b>Combined Rate Change</b>
Alloway Township BOE	\$	504,480	\$	558,828	10.77%
Bridgeton BOE	\$	15,214,872	\$	17,301,336	13.71%
Brigantine City	\$	1,839,168	\$	2,061,228	12.07%
Buena Regional BOE	\$	3,733,632	\$	4,201,920	12.54%
Cumberland County	\$	11,274,684	\$	12,187,608	8.10%
Cumberland County Charter School Network	\$	948,036	\$	1,046,928	10.43%
Cumberland County Improvement Authority	\$	1,144,896	\$	1,263,228	10.34%
Cumberland County Technical Education Center	\$	2,031,204	\$	2,267,568	11.64%
Cumberland Regional BOE	\$	1,787,400	\$	2,038,692	14.06%
Dennis Township BOE	\$	1,980,468	\$	2,201,268	11.15%
Downe Township BOE	\$	468,060	\$	505,920	8.09%
Hopewell BOE	\$	950,976	\$	1,075,968	13.14%
Lawrence Township BOE	\$	987,624	\$	1,096,032	10.98%
Lower Cape May Regional School District	\$	3,598,476	\$	3,988,728	10.84%
Lower Township BOE	\$	4,827,540	\$	5,218,596	8.10%
Millville BOE	\$	13,723,752	\$	15,648,744	14.03%
Ocean City BOE	\$	5,860,848	\$	6,296,604	7.44%
Penns Grove	\$	631,320	\$	692,580	9.70%
Penns Grove Carney's Point Schools	\$	4,848,960	\$	5,241,744	8.10%
Pittsgrove Township	\$	243,780	\$	266,052	9.14%
Salem County	\$	10,369,716	\$	11,387,976	9.82%
Upper Deerfield BOE	\$	2,996,124	\$	3,358,404	12.09%
Upper Township BOE	\$	3,422,952	\$	3,699,984	8.09%
Vineland BOE	\$	27,417,888	\$	29,769,948	8.58%
Waterford Township BOE	\$	3,054,348	\$	3,327,492	8.94%
West Cape May BOE	\$	117,456	\$	129,396	10.17%
Woodstown Borough	\$	369,516	\$	418,332	13.21%
			_		
Totals	\$	124,348,176	\$	137,251,104	10.38%

# Program Manager Report September 26, 2022

# **Prospects**

Egg Harbor Twp (muni)

• Sold (pending resolutions) effective 1/1/23, implementation started

Cape May, City of

• Claims received; with underwriting

Cape May County Tech

- Claims requested from SHBP
- Somers Point, City of
  - Medical claims received, pending Rx claims

Bridgeton, City of

• Preliminary discussions

Wildwood Crest, Boro of

• Favorable proposal; presentation meeting set

Hammonton, Town of

• Medical claims received, pending Rx claims

Millville, City of

• Claims requested from SHBP

Galloway Twp (muni)

• Claims requested from SHBP

Ventnor, City of

Claims requested from SHBP

# The following groups submitted for proposals but were declined to quote due to high claims:

City of Vineland, Lower Twp, Cape May County Special Services, Egg Harbor City BOE, North Wildwood City, W Cape May Boro

# **Coastal Fund Meeting Dates**

- January 26, 2022
- March 28, 2022
- May 23, 2022
- July 25, 2022

# Coastal Fund Brokers

- Allen Associates
- AR Fanucci
- Assured Partners
- Brown & Brown Benefit Advisors
- J Byrne Agency
- Conner Strong & Buckelew

# **Executive Committee**

- Pasquale Yacovelli, Chair
- Nicole Albanese, Secretary
- Bruce Harbinson, Executive Committee
- Jerry Velazquez, Executive Committee
- Megan Duffield, Executive Committee

- September 26, 2022
- October 24, 2022
- November 28, 2022
- Cornerstone Insurance Group
- Hardenbergh Insurance Group
- Hafetz Insurance
- Innovative Risk Solutions
- Integrity Consulting Group
- Strategic Insurance Partners (SIP)
- Stephanie Kuntz, Executive Committee
- Richard Davidson, Executive Committee
- Laurie Ryan, Executive Committee Alternate
- TBD, Executive Committee Alternate

# 2022 Committees

## FINANCE & CONTRACTS

- Pat Yacovelli Chair
- Jerry Velazquez
- Richard Davidson

## **OPERATIONS & NOMINATIONS**

- Nicole Albanese Chair
- Jerry Velazquez
- Stephanie Kuntz

# WELLNESS & CLAIMS

- Bruce Harbinson
- Megan Duffield
- Laurie Ryan

## WELLNESS COMMITTEE UPDATE

Please go online to www.coastalhif.com/wellness and review the wellness grant guidelines and information in order to submit a new application. You can also find new information on programs such as Biometric Screenings from Health Fairs Direct, the wellness tracking app from Advanta Health Solutions and many other new resources here www.coastalhif.com/wellness/resources. Feel free to contact us for any additional questions.

- 2022 Grant Applications status (see below)
- 2022 Budget for Wellness Grants is \$152,471

# SouthernCoastal

### COASTAL WELLNESS GRANTS - 2022 Budget Amount: \$152,471

<u>Group Name</u>	<u>Group Name</u> <u>Allowance</u>		<u>Date</u> <u>Submitted</u> <u>to</u> Committee	<u>Date</u> <u>Committee</u> <u>Approved</u>	<u>Amount</u> Approved	<u>Date</u> <u>Submitted</u> <u>to Emily</u>	<u>Date</u> <u>Resolution</u> <u>Passed</u>
Cumberland Reg BOE	\$7,500	\$7,500	11/1/2021	11/2/2021	\$7,500	11/4/2021	1/26/2022
Upper Township BOE	\$7,500	\$20,770	11/3/2021	11/3/2021	\$7,500	11/4/2021	1/26/2022
Vineland BOE	\$30,000	\$30,000	11/29/2021	12/10/2021	\$30,000	12/13/2021	1/26/2022
Dennis Twp BOE	\$7,500	\$7,500	4/11/2022	4/14/2022	\$7,500	4/14/2022	5/25/2022
Lower Cape May Reg	\$7,500	\$7,500	4/28/2022	4/29/2022	\$7,500	5/2/2022	5/25/2022
Bridgeton BOE	\$20,000	\$20,000	5/3/2022	5/4/2022	\$20,000	5/6/2022	5/25/2022
Cumberland County TEC	\$7,500	\$7,500	5/12/2022	5/12/2022	\$7,500	5/16/2022	5/25/2022
Buena BOE	\$10,000	\$10,000	5/17/2022	5/17/2022	\$10,000	5/18/2022	5/25/2022
Lower Twp BOE	\$10,000	\$10,000	5/24/2022	5/24/2022	\$10,000	5/24/2022	7/25/2022
Salem, County of	\$20,000	\$20,000	5/31/2022	6/2/2022	\$20,000	7/13/2022	7/25/2022
Cumberland, County of	\$20,000	\$20,000	7/1/2022	7/5/2022	\$20,000	7/5/2022	7/25/2022
Woodstown, Boro of	\$1,200	\$1,196	6/2/2022	6/2/2022	\$1,196	7/13/2022	7/25/2022
Penns Grove BOE	\$10,000	\$10,000	6/2/2022	6/2/2022	\$10,000	7/13/2022	7/25/2022

**Reminder:** Please visit the Coastal HIF website for more details on how to apply, what is eligible, ideas for an application and additional resource information. You can always contact us for any assistance that you might need. Here's the link: <a href="https://coastalhif.com/wellness/application">https://coastalhif.com/wellness/application</a>

## ADVANTA HEALTH SOLUTIONS ADDED AS NEW WELLNESS PROGRAM VENDOR TO COASTAL HIF

Many employers and health plan executives identify physical inactivity as a key modifiable health risk and are looking to the fitness and wellness industry to assist them in improving the health of their employees, increasing worker productivity, reducing healthcare costs, and providing competitive benefits to attract and retain employees. Advanta Health Solutions designs physical activity programs to engage and motivate people, and to foster personal accountability for healthy behaviors. Advanta Health Solutions has been a successful vendor for wellness programs in the Schools Health Insurance Fund (SHIF).

# **GUARDIAN NURSES**

## Meet the coastal fund dedicated guardian nurses

Paula Brozina, RN - 609-276-5001	pbrozina@guardiannurses.com
Alicia Spataro, RN - 609-276-4990	aspataro@guardiannurses.com

### **Guardian Nurses – Return on Investment**

Guardian Nurses has partnered with Windsor Strategy Partners an actuarial agency out of Princeton, New Jersey to develop a return on investment analysis of their current clients. This project will require an exchange of deidentified claims data with Guardian Nurses who is an approved vendor of the Fund. Please be assured there will be no identifying information (names, date of birth, SS#, etc.) being shared for this analysis. We look forward to seeing and sharing the results of this study

# Also attached is the most recent Guardian Nurses newsletters "The Flame"

# **ADMINISTRATIVE UPDATES:**

- <u>Broker Contact Information</u> Please direct any escalated claims, benefit coverages, prescription coverage, Medicare advantage or appeal related questions to our dedicated Benefit Specialists as follows: Rose Meimbresse <u>rose@allenassoc.com</u>, or Annie Jimenez <u>annie@allenassoc.com</u>.
- Monthly Billing -As a reminder, please be sure to check your monthly invoice for accuracy. If you find a discrepancy, please report it to the Coastal Fund enrollment team. <u>The Fund's policy is to limit retro corrections, including terminations, to 60 days</u>. We have noticed an increase in requests for enrollment changes, billing changes, terminations and additions well past the 60-day time frame. Moving forward, it is of the utmost importance to review bills for rate and enrollment accuracy on a monthly basis. If there is an error, please bring it to our attention.

# **OPERATIONAL UPDATES:**

The State Health Benefit Plan for Local Governments has adopted the rates for 2023. Premium increases are based on the results presented at the July 13, 2022 Commission Meeting. There are no changes to the Local Government plans. Below is an outline of the overall rate increases:

2023 Rate Action	State Plan - Government
Active Medical	24%
Active Pharmacy	3.7%
Early Retiree Medical	16.6%
Early Retiree Pharmacy	-5.7%
Medicare Plan	0.7%

The adoption of the State Educators Health Benefit Plan rates for 2023 are expected to occur the week of September 19<sup>th</sup>.

# **Open Enrollment – 1/1/23 (Passive)**

- 1. Coastal HIF OE will be held October 24th through November 4<sup>th</sup>
- 2. All OE updates should be completed in Benefit Express by November 11th to allow time for ID cards to be delivered to members by 1/1/23
- 3. OE guide guides are currently being updated and will be sent once finalized

# VENDOR UPDATE

# **EXPRESS SCRIPTS UPDATE**

ESI's 2023 Exclusion List has been released. The Program Manager sent the Exclusion List to all brokers with the Coastal HIF's specific aggregate impact information on September 8th. Impacted members, physicians, and pharmacists will be notified about the upcoming 2023 medication exclusions. The 2023 National Preferred Formulary list will be available late October/early November.

CMS Annual Open Enrollment period for the 2023 plan year is October 15 – December 7. ESI has begun gathering information needed for their annual mailing campaign for the 2023 Notice of Creditable Coverage (NOCC). To meet the CMS requirement, Express Scripts will mail the NOCC letters the week of September 19<sup>th</sup> and September 26<sup>th</sup> to those age 65 and older enrolled in ESI coverage through the HIFs. The Program Manager team has provided ESI with an updated letter template for the new plan year for each HIF in preparation of the mailing.

# **COVID-19 Oral Prescriptions:**

The Food & Drug Administration has approved 2 oral antiviral medications for Emergency Use Authorizations (EUA). With a EUA certification, plan sponsors are expected to cover the medications with a \$0 copay. The Government will be purchasing the medications and distributing to local pharmacies for adjudication through Pharmacy plans (Express Scripts). The approved functions of these medications is to assist in reducing the

severity of complications as a result of COVID-19 in individuals who test positive with present symptoms. As of today, the medications will require a prescription from a physician for access.

- 1- Pfizer- Paxlovid
- 2- Merck- Molnupiravir

Express Scripts has proactively begun updating their adjudication systems to ensure plans meet the expectations of the Federal Government:

- Associated Costs:
  - <u>Plan</u> \$0 Ingredient cost during the period that the medications are purchased by the Federal Government
  - <u>Member</u> \$0 copay
  - <u>Program Fee</u>- \$2.50 per prescription
  - o <u>Dispensing Fee</u>- TBD; additional legislative guidance is needed for local pharmacies
- Plan Impact
  - o Addition of medications to covered Formulary
  - Member educational pieces (included in agenda)
  - Quantity Limit 1 course of treatment every 180 days

# **COVID-19 Oral Prescriptions UPDATE:**

Funding from the government for COVID-19 oral medications may end in July. ESI plans to provide groups with a 30-day notice when they receive notice of the funding ending. Currently, members who fill one of the prescriptions through ESI are charged a copay. The HIFs has not opted in to change the member cost share to \$0 as there is minimal usage of the drug. Since January 2022 when the drugs became available, the Coastal HIF had 3 members fill a script, totaling \$13.80 in member cost and \$12.20 plan costs.

Once the government funding has ended the plan cost will apply when a prescription is filled:

- Up to \$12 dispensing fee per prescription; plan pays the balance after member's responsibility
- If member is in a Long-Term Care (LTC) facility, plan pays \$2.40 (\$12 dispensing fee/5 days) per day per prescription.

# **LEGISLATIVE UPDATES**

# EMPLOYER REQUIRED COVID-19 Tests:

As a reminder, Insurers are **not required to cover COVID-19 tests that employers may mandate**. The Families First Coronavirus Response Act (FFCRA) requires insurers to cover COVID-19 tests without patient cost-sharing, however guidance clarified that **the law only applies to tests that are deemed** "*medically appropriate*" by a healthcare provider. This guidance suggests that if an employer mandates COVID-19 testing as a condition for returning to work, it is not required to be covered by insurance. The Health Insurance Fund will continue to cover COVID-19 testing when deemed medically necessary by a healthcare professional in accordance with CDC guidelines but *will not* be covering employermandated testing.

# **2022 LEGISLATIVE REVIEW**

# COVID -19

<u>1.</u> <u>National Emergency Declaration-</u> Extended through July 15, 2022

- Qualified Beneficiaries may wait one year to elect COBRA but must then start to make premium payments
- Individual has a maximum of one year from date of payment originally would have due, including any applicable grace period
- Under special transition rule- certain premium payments are not required to be made before 11/1/21.
  - <u>At Home COVID-19 Testing</u>- On January 10<sup>th</sup>, the Biden Administration issued a mandate that takes effects on January 15, 2022, requiring the coverage of At Home/Over the Counter COVID-19 test kits by Employer sponsored health plans. As outlined in the communication sent on January 14, 2022, the HIF will cover the kits under the pharmacy plan (ESI). For groups contracted outside of HIF for their pharmacy benefit, the group should contact their PBM or broker to implement a coverage solution.

## Coverage Highlights:

- Date- Starting on January 15, 2022, going forward
- Network the legislation encourages healthcare insurers to develop a network of locations at which the tests can be purchased with \$0 member cost share at point of service
- Dollar Limit- Up to \$12 per test
- Quantity Limit- Up to 8 tests per individual per 30 days

# FREE Tests from the Government

Starting Tuesday, January 19th, anyone can go to the web site and arrange to have four (4) kits mailed to their home at no cost. The web site is https://www.COVIDTests.gov. For those that may not have internet access, there is a toll-free number available to requests tests, 800-232-0233 (TTY 888-720-7489). The White House says tests will begin to get shipped within seven days from ordering. Access to free tests should help relieve employers and plan sponsors from absorbing these additional testing costs.

**UPDATE:** The 3<sup>rd</sup> round of free at-home tests are now available, each household is eligible to receive 8 tests which will come in 2 separate packages (4 tests in each package). **ESI Highlights:** 

- Point of service option is now available for members to get tests at the pharmacy counter.
- Mail order options is also available through ESI.
  - Ordering for more than one participant must be done separately.
- ESI will allow up to 8 tests per covered individual per 30 days, regardless of the source used to obtain the kits.
- Communication update was sent on February 11, 2022, outlining the retail and mail order process through ESI. Member communications were included for distribution.
- 3. <u>Vaccine Mandates November 4, 2021, OSHA released the *Emergency Temporary Standard*. Which implemented a "vaccine or test," requirement for Employers over 100 Employees. The Mandate is still not in effect as it has gone through multiple State and Federal Court appeals. Most recently, on January 13, 2022, the US Supreme Court blocked the enforcement of vaccine or testing mandate for businesses with at least 100 employees.</u>

As a reminder testing as an occupational requirement are not covered under Employer Health Plans.

# MENTAL HEALTH PARITY AND ADDICTION EQUITY ACT (MHPAE)

In December of 2020 Congress passed into Law the Consolidated Appropriateness Act. The Law addresses how the DOL, HHS and IRS will assess how well plan sponsors and insured plans are keeping up with compliance requirements under MHPAE (passed in 2008).

Plans and plans sponsors will be required to complete a detailed analysis of the plan, confirming compliance.

On behalf of all self-insured groups, PERMA, is working with our TPA and PBM partners to request assistance for our clients in providing the analysis. We will continue to keep you updated on the progress and efforts on the Fund's next steps.

# https://www.dol.gov/sites/dolgov/files/EBSA/laws-and-regulations/laws/mental-health-parity/self-compliancetool.pdf

# MEDICAL AND RX REPORTING

The Medical and Rx Reporting provision (section 204) of the Consolidated Appropriations Act (CAA) requires health plans and payors to report information on plan medical costs and prescription drug spending to the Secretaries of Health and Human Services, Labor, and the Treasury on an annual basis. This requirement applies to insurers and self-funded health plans offering group or individual health insurance coverage.

On Aug. 20, 2021, the government released additional guidance on Consolidated Appropriations Act (CAA) implementation in a <u>Frequently Asked Questions (FAQs)</u> document. In the FAQ, the Departments of Health and Human Services, Labor, and Treasury indicated that enforcement of the first Medical and Rx report submission will be deferred, pending the issuance of regulations or further guidance. Until regulations or further guidance is issued, the Departments strongly encouraged plans and issuers to start working to ensure that they are in a position to be able to begin reporting the required information with respect to **2020 and 2021 data by Dec. 27, 2022**.

On Nov. 17, 2021, the departments released an interim final rule with request for comments (IFC).

- Based on the IFC guidance, Express Scripts will submit an aggregated file for Rx data only to the government during the mandated filing period of Dec.1 Dec.27, 2022. The PERMA has provided ESI with the requested information to submit the filing.
- Aetna and AmeriHealth will submit filings to the government on behalf of the HIFs using information in their system.

# No Surprise Billing and Transparency Act – Continued Delays

The Health Insurance Funds, including Coastal HIF, protect plan members from surprise billing with involuntary out of network balance bills with a hold harmless clause:

- Example: an in-network surgeon contracts with an out of network anesthesiologist. Should the out of network anesthesiologist balance bill the patient, the Funds would hold the member harmless, paying up to the invoiced amount.

The law also imposes certain requirements on the Carriers, PBMs and healthcare providers. Many of these requirements continue to be delayed, but we will continue to work with the insurance providers to assure the Coastal HIF remains compliant.

- Issuing updated ID Cards with additional out of pocket information
- Providing transparency in coverage machine-readable files
- Providing price comparison tools
- Healthcare providers should work with insurance carriers to provide potential patients with good faith estimates of costs



Coastal Health Insurance Fund Board Meeting Summary September 26, 2022

# Southern Coastal

Referrals	7/8/22 thru 9/11/22	5/11/22 thru 7/7/22
Total Referrals	116	101
Total Referrals (ACUTE)	97	88
Total Referrals (COMPLEX)	19	13
Acute Care Program		
Total Members Hospitalized	83 inpatients	63 inpatients
Members Requiring ICU Level Care	5	6
COVID-19 Admissions	0	
Acute Readmissions	3	4
Complex Care Program		
Actively Engaged with MCC	64	50
Admissions	4	1
ICU Admissions	Status	Insurer
Potential High Claimant		
High Claimant #1	Engaged; Home	AmeriHealth
High Claimant #2	Deceased; Bacterial Infection	Aetna
High Claimant #3	Engaged; Cardiac surgery	AmeriHealth
High Claimant #4	Engaged; Pulmonary Complications	Aetna
High Claimant #5	Engaged; Cardiac surgery	Aetna
Looking Downfield		
Future High Claimant #1 (Member)	Needs Heart and Lung Transplant	Engaged with MCC
Future High Claimant #2 (Member)	Needs Liver Transplant	Engaged with MCC



# the FLAME\*

# Healthcare News and Tips

# September 13, 2022

Well, for most school-age children and their parents, September means 'back to school.' And it shall be no different this month for readers of The Flame. This past month, I've had the enormous pleasure of volunteering at the Florence Nightingale Museum in London. As school groups visit the Museum, they learn of Nightingale's education (rare for women in the Victorian age) in Math and Latin. In recognition of the 'back to school' tradition as well as Mrs. Adele Layton, my high school Latin teacher, we bring you a small lesson in understanding medical terminology.

And directly below, we celebrate three of our Guardian Nurses' team who will be honored at the Nightingale Awards of Pennsylvania Gala in Harrisburg in October.



#### Hope you had a great summer!!

Betty Betty Long, RN, MHA President/CEO





"The Doctor will see you now. Here's your medical jargon dictionary,"

If you feel like most healthcare providers are 'talking Greek' to you, you aren't entirely wrong! Most terms used in medicine do come from two of the classical languages, Greek and Latin.

We thought it might be helpful if we offered a few examples of the prefixes, roots, and suffixes of the words that are being used. We know that you can easily 'let your fingers do the walking' by using Google, but a basic understanding of Latin and Greek etymology (the study of the origin and history of words) may improve your comfort while engaging with the healthcare system.

#### PREFIXES

- Brady: slow (bradycardia: slow heart)
  - A or An: without or not (asexual: without sex)
- Dys: defective; abnormal (dystrophy: abnormal
- Hyper: above normal (hypertonic: above normal tone)
- Hypo: below normal (hypothyroid: below normal function of thyroid)
- Iso: equal (isotonic: equal tone)
- Myo: muscle (myocardium: muscle of the heart)
- · Osteo: pertaining to the bone (osteoarthritis)
- Peri: around (pericardium: around the heart)
- Poly: many (polycystic: many cysts)

#### ROOTS

· cardi-heart (cardiology: study of the heart)

# THREE Guardian Nurses to be Honored at the Nightingale Awards of Pennsylvania

Our entire team is pleased as punch to celebrate three of our colleagues at this year's annual gala for the **Nightingale Awards of Pennsylvania**.

Charlotte Jaroma, RN, BSN, has been named the winner of the Patient Choice Individual Award. Charlotte was nominated by one of her patients for the care and compassion that she provided to him, his wife and children during a very challenging healthcare issue. Charlotte supports the members of AFSCME District Council 47 Health & Welfare Fund.

Chris McCarrick, RN and Megan Swider, RN, both of whom are Complex Care nurses, are two of the three finalists in the Community Nursing Category. Chris supports the members of Sheet Metal Local 19 and Meg also supports the members of AFSCME District Council 47 Health & Welfare Fund.

We'll find out the winner at the Gala.

Congratulations, Charlotte!!!

Well done, Meg and Chris!!!

- chol--bile/gall bladder (cholecystecomy: removal of gall bladder)
- cyt--cells (cytology: study of cells)
- enter--intestine (gastroenteritis: inflammation of lining of stomach and intestines)
- heme---blood (hematology: study of blood)
- hepat---liver (hepatitis: inflammation of the liver)
- neph--kidney (nephrology: study of the kidneys)
- ocul---eye (ocular)
- pan---completely/whole (pancytopenia: low count of all blood cells--white, red and platelets)
- ur--urinary system

#### SUFFIXES

- --megaly: enlargement (cardiomegaly: enlarged heart)
- --itis: inflammation (gastritis: inflammation of the lining of stomach)
- --ology: study of (kinesiology: study of body mechanics/movement)
- --oma:: tumor (carcinoma)
- --pathy: disease or disorder (neuropathy: disease of nerves)
- --penia: deficiency (osteopenia: reduction in bone mass)
- --plegia---paralysis (quadraplegia: complete paralysis of body)

#### COMMON SURGICAL SUFFIXES

- --centesis-surgical puncture (thoracentesis: puncture of thorax)
- --ectomy: excision or removal of body part (appendectomy)
- --plasty: repair, reconstruction (abdominoplasty: repair of abdomen)
- --scopy: using viewing instrument (arthroscopy: inside a joint)
- --stomy: creation of an opening (colostomy: opening in colon)
- --tomy: act of cutting; making an incision (lithotomy: surgical removal of kidney stones)

Being engaged in the healthcare system can be a stressful time, but it is important to understand what healthcare providers are saying to you. Recently, I was with a husband and wife when a hospital physician stopped in to discuss treatment options for the husband's stage 4 lung cancer. I heard him say, "You have a significant disease burden and it's uncertain if systemic treatment is warranted." Though no Latin or Greek may have been used in that sentence, it very well could have been judging by the look on both their faces. Even if you don't master any prefixes, roots or suffixes, please remember to always ask questions---especially if you don't completely understand what is being said to you.

Lighting your way through the healthcare maze.\*

#### Guardian Nurses Healthcare Advocates

215-836-0260 | Toll Free 888-836-0260

info@guardiannurses.com | GuardianNurses.com



# SOUTHERN COASTAL REGIONAL EMPLOYEE BENEFITS FUND BILLS LIST

#### **Confirmation of Payment**

AUGUST 2022

WHEREAS, the Treasurer has certified that funding is available to pay the following bills:

**BE IT RESOLVED** that the Southern Coastal Regional Employee Benefits Fund's Executive Board, hereby authorizes the Fund treasurer to issue warrants in payment of the following claims; and

#### FURTHER, that this authorization shall be made a permanent part of the records of the Fund.

FUND YEAR 2021 CheckNumber	<u>VendorName</u>	<u>Comment</u>	InvoiceAmount
002048 002048	BOWMAN & COMPANY LLP	FINAL AUDIT BILLING FOR YE 12.31.21	19,800.00 <b>19,800.00</b>
		Total Payments FY 2021	19,800.00
FUND YFAR 2022 CheckNumber	<u>VendorName</u>	<u>Comment</u>	InvoiceAmount
002049 002049	AETNA _MEDICARE ADVANTAGE	MEDICARE ADVANTAGE 8/22	30,800.88 <b>30,800.88</b>
002050 002050	DELTA DENTAL OF NEW JERSEY INC	DENTAL TPA 8/22	474.24 <b>474.24</b>
002051 002051 002051	AETNA AETNA	VISION TPA 8/22 MEDICAL TPA - AETNA 8/22	263.90 162,697.70 <b>162,961.60</b>
002052 002052 002052	AMERIHEALTH ADMINISTRATORS AMERIHEALTH ADMINISTRATORS	WELLNESS/MARKETING 8/22 MEDICAL TPA - AMERIHEALTH 8/22	-1,713.75 56,454.14 <b>54,740.39</b>
002053 002053 002053	PERMA PERMA	POSTAGE 7/22 ADMINISTRATION FEES 8/22	53.49 123,166.13 <b>123,219.62</b>
002054 002054 002054	ALLEN ASSOCIATES ALLEN ASSOCIATES	MEETING EXPENSES 7/22 BROKER FEE 8/22	1,726.22 180,358.75 <b>182,084.97</b>
002055 002055	VERRILL & VERRILL, LLC	DEPUTY TREASURER FEE 8/22	1,025.00 <b>1,025.00</b>
002056 002056	SHARED HEALTH ALLIANCE	GUARDIAN NURSE SERVICE FEE 8/22	36,050.00 <b>36,050.00</b>

002057 002057	SHARED HEALTH ALLIANCE	PROGRAM MANAGER FEE 8/22	217,693.46 <b>217,693.46</b>
002058 002058 002058	MARMERO LAW, LLC MARMERO LAW, LLC	PROFESSIONAL SERVICES 7/22 PROFESSIONAL SERVICES 7/22-8/22	45.00 2,346.00 <b>2,391.00</b>
002059 002059	LARACY ASSOCIATES, LLC	TREASURER FEE 8/22	583.33 583.33
002060 002060	CUMBERLAND COUNTY BOARD OF VOCATIONAL EDUCATION	PARTIAL REIM. FOR WELLNESS 2/22-6/22	5,262.36 <b>5,262.36</b>
002061 002061	DENNIS TOWNSHIP BOARD OF EDUCATION	WELLNESS REIMBURSEMENTS 2021-2022	5,625.00 <b>5,625.00</b>
002062 002062	ACCESS	ACCT #963 - ARC. AND STOR 5.31.22	11.08 11.08
002063 002063	MUNICIPAL REINSURANCE HIF	SPECIFIC REINSURANCE 8/22	298,663.28 298,663.28
W0722 W0722	DEPARTMENT OF TREASURY	PCORI FEES 7/22	35,694.54 <b>35,694.54</b>
		Total Payments FY 2022	1,157,280.75
		TOTAL PAYMENTS ALL FUND YEARS	1,177,080.75
	Chairperson		

Attest:

\_\_\_\_\_ Dated: \_\_\_\_\_\_ I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

Treasurer

# SOUTHERN COASTAL REGIONAL EMPLOYEE BENEFITS FUND BILLS LIST

#### **Confirmation of Payment**

SEPTEMBER 2022

WHEREAS, the Treasurer has certified that funding is available to pay the following bills:

**BE IT RESOLVED** that the Southern Coastal Regional Employee Benefits Fund's Executive Board, hereby authorizes the Fund treasurer to issue warrants in payment of the following claims; and

FURTHER, that this authorization shall be made a permanent part of the records of the Fund.

FUND YEAR 2022 CheckNumber	<u>VendorName</u>	Comment	<u>InvoiceAmount</u>
002064 002064	AETNA _MEDICARE ADVANTAGE	MEDICARE ADVANTAGE 9/22	45,734.64 <b>45,734.64</b>
002065 002065	DELTA DENTAL OF NEW JERSEY INC	DENTAL TPA 9/22	533.52 533.52
002066 002066 002066	AETNA AETNA	VISION TPA 9/22 MEDICAL TPA - AETNA 9/22	258.44 162,944.80 <b>163,203.24</b>
002067 002067 002067	AMERIHEALTH ADMINISTRATORS AMERIHEALTH ADMINISTRATORS	WELLNESS/MARKETING 9/22 MEDICAL TPA - AMERIHEALTH 9/22	-1,716.25 56,536.50 <b>54,820.25</b>
002068 002068 002068	PERMA PERMA	POSTAGE 8/22 ADMINISTRATION FEES 9/22	43.54 125,274.27 <b>125,317.81</b>
002069 002069	ACTUARIAL SOLUTIONS, LLC	4TH QUARTER 2022 FUND ACTUARY FEES	3,000.00 <b>3,000.00</b>
002070 002070	ALLEN ASSOCIATES	BROKER FEES 9/22	9,583.41 <b>9,583.41</b>
002071 002071	VERRILL & VERRILL, LLC	TREASURER FEE 9/22	1,025.00 1,025.00
002072 002072	SHARED HEALTH ALLIANCE	GUARDIAN NURSE SERVICE FEE 9/22	36,050.00 <b>36,050.00</b>
002073 002073	SHARED HEALTH ALLIANCE	PROGRAM MANAGER FEE 9/22	221,652.31 221,652.31
002074 002074	MARMERO LAW, LLC	PROFESSIONAL SERVICES 8/22-9/22	2,346.00 2,346.00

002075 002075	LARACY ASSOCIATES, LLC	TREASURER FEE 9/22	583.33 <b>583.33</b>
002076 002076	MEDICAL EVALUATION SPECIALISTS	MES CASE #1799518 8/22	306.25 <b>306.25</b>
002077 002077	BRIDGETON BOE	WELLNESS EXPENSES 10/21-6/22	16,835.44 <b>16,835.44</b>
002078 002078	ACCESS	ACCT #963 - ARC. AND STOR 5.31.22	51.35 <b>51.35</b>
002079 002079	MUNICIPAL REINSURANCE HIF	SPECIFIC REINSURANCE 9/22	299,112.78 <b>299,112.78</b>
		Total Payments FY 2022	980,155.33
		TOTAL PAYMENTS ALL FUND YEARS	980,155.33

Chairperson

Attest:

\_\_\_\_\_ Dated: \_\_\_\_\_\_ I hereby certify the availability of sufficient unencumbered funds in the proper accounts to fully pay the above claims.

Treasurer

		CER	IIFICATION AN	D RECONCILI	ATION OF CLAIM	IS PAYMENTS AN	ND RECOVERIES		
			1	COASTAI	L HEALTH BENEFI	IS FUND	1	1	1
Month		August							
Current	Fund Year	2022							
		1.	2.	3.	4.	5.	6.	7.	8.
		Calc. Net	Monthly	Monthly	Calc. Net	TPA Net	Variance	Delinquent	Change
Policy		Paid Thru	Net Paid	Recoveries	Paid Thru	Paid Thru	То Ве	Unreconciled	This
Year	Coverage	Last Month	August	August	August	August	Reconciled	Variance From	Month
2022	Medical	66,606,210.85	10,308,961.16	0.00	76,915,172.01	0.00	76,915,172.01	66,606,210.85	10,308,961.16
	Dental	53,198.01	10,013.68	0.00	63,211.69	0.00	63,211.69	53,198.01	10,013.68
	Rx	2,397,954.88	368,940.06	0.00	2,766,894.94	0.00	2,766,894.94	2,397,954.88	368,940.06
	Vision	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total	69,057,363.74	10,687,914.90	0.00	79,745,278.64	0.00	79,745,278.64	69,057,363.74	10,687,914.90

	COASTAL HEALTH BENEFITS FUND										
	SUMMARY OF CASH TRANSACTIONS - ALL FUND YEARS COMBINED										
Current Fund Year:	2022										
Month Ending:	August										
	Medical	Dental	Rx	Vision	Med.Adv	Reinsurance	Dividend Payable	LFC	Admin	TO TAL	
OPEN BALANCE	16,797,411.12	40,689.26	(2,256,067.85)	146,290.30	937,472.70	(330,172.36)	14,262,115.15	682,473.22	2,794,095.38	33,074,306.92	
RECEIPTS											
Assessments	5,643,578.51	4,066.62	104,511.14	2,423.65	19,390.49	181,918.39	0.00	0.00	560,856.20	6,516,745.00	
Refunds	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Invest Pymnts	21,021.44	51.33	0.00	110.96	711.03	0.00	10,814.25	517.81	2,119.44	35,346.26	
Invest Adj	(0.06)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(0.06)	
Subtotal Invest	21,021.38	51.33	0.00	110.96	711.03	0.00	10,814.25	517.81	2,119.44	35,346.20	
Other *	42,921.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	42,921.78	
TOTAL	5,707,521.67	4,117.95	104,511.14	2,534.61	20,101.52	181,918.39	10,814.25	517.81	562,975.64	6,595,012.98	
EXPENSES											
Claims Transfers	10,308,961.16	10,013.68	368,940.06	0.00	0.00	0.00	0.00	0.00	0.00	10,687,914.90	
Expenses	30,800.88	0.00	0.00	0.00	0.00	298,663.28	0.00	0.00	847,616.59	1,177,080.75	
Other *	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TOTAL	10,339,762.04	10,013.68	368,940.06	0.00	0.00	298,663.28	0.00	0.00	847,616.59	11,864,995.65	
END BALANCE	12,165,170.75	34,793.53	(2,520,496.77)	148,824.91	957,574.22	(446,917.25)	14,272,929.40	682,991.03	2,509,454.43	27,804,324.25	

SUMMARY OF CASH AND INVESTM		.5								
COASTAL HEALTH BENEFITS FUND										
ALL FUND YEARS COMBINED										
CURRENT MONTH	August									
CURRENT FUND YEAR	2022									
	•	Investors Bank	O ceanFirst Investment Account	OceanFirst Operating Account	Republic Bank Investment Account	Wilmington Trust Investment Account	NJ Cash Management Investment Account	William Penn Bank Investment Account	0	0
	ID Number:									
	Maturity (Yrs)									
	Purchase Yield:	1.18	0.15	0.15	2.09	0.01	1.99	2.00		
A	TO TAL for All ts & instruments									
Opening Cash & Investment Balance		\$ 2 962 103 74	\$ 138 856 06	\$ 3,454,636.34	\$ 1 100 381 07	\$ 11.609.62	\$25,063,353.09	\$ 253,367.94	¢	e
Opening Lash & investment balance	\$33,074,300.80		\$ 130,030.00 ¢	¢ 5,454,050.54	¢ 1,170,301.07		\$ - ·	¢ 255,507.94	ф -	ф -
Opening interest Acciual balance	\$15.50	a -	a -	φ -	φ -	φ 15.50	ф -	φ -	φ -	φ -
1 Interest Accrued and/or Interest Cost	\$19.35	\$0.00	\$0.00	\$0.00	\$0.00	\$19.35	\$0.00	\$0.00	\$0.00	\$0.0
2 Interest Accrued - discounted Instr.s	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
3 (Amortization and/or Interest Cost)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
4 Accretion	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
5 Interest Paid - Cash Instr.s	\$35,332.96	\$2,957.46	\$326.09	\$311.95	\$9,937.18	\$0.00	\$21,581.62	\$218.66	\$0.00	\$0.0
6 Interest Paid - Term Instr.s	\$13.30	\$0.00	\$0.00	\$0.00	\$0.00	\$13.30	\$0.00	\$0.00	\$0.00	\$0.0
7 Realized Gain (Loss)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
8 Net Investment Income	\$35,352.31	\$2,957.46	\$326.09	\$311.95	\$9,937.18	\$19.35	\$21,581.62	\$218.66	\$0.00	\$0.0
9 Deposits - Purchases	\$43,679,666.78	\$0.00	\$20,000,000.00	\$11,679,666.78	\$12,000,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
10 (Withdrawals - Sales)	-\$48,984,995.65	\$0.00	-\$17,120,000.00	-\$11,864,995.65	\$0.00	\$0.00	-\$20,000,000.00	\$0.00	\$0.00	\$0.0
		OK	OK	OK	OK	OK	OK	OK		
Ending Cash & Investment Balance	\$27,804,324.25	\$2,965,061.20	\$3,019,182.15	\$3,269,619.42	\$13,200,318.25	\$11,621.92	\$5,084,934.71	\$253,586.60	\$0.00	\$0.0
Ending Interest Accrual Balance	\$19.35	\$0.00	\$0.00	\$0.00	\$0.00	\$19.35	\$0.00	\$0.00	\$0.00	\$0.0
Plus Outstanding Checks	\$1,305,499.22	\$0.00	\$0.00	\$1,305,499.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
(Less Deposits in Transit)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
Balance per Bank	\$29,109,823.47	\$2,965,061.20	\$3,019,182.15	\$4,575,118.64	\$13,200,318.25	\$11,621.92	\$5,084,934.71	\$253,586.60	\$0.00	\$0.0
SUMMARY OF CASH AND INVESTM										



# SOUTHERN COASTAL HEALTH INSURANCE FUND

**Monthly Claim Activity Report** 

*September 26, 2022* 

			<b>ap</b> 1			
	SOUTHERN C	OASTA	L HEALT	H INSURANCE FUN	<b>ND</b>	
М	EDICAL CLAIMS + CAP			MEDICAL CLAIMS + CAP	>	
	PAID 2021	# OF EES	PER EE	PAID 2022	# OF EES	PER EE
JANUARY	\$5,074,625	3,704	\$ 1,370	\$5,792,667	4785	\$1,211
FEBRUARY	\$5,796,101	3,695	\$ 1,569	\$7,784,509	4763	\$1,634
MARCH	\$5,464,806	3,692	\$ 1,480	\$9,384,113	4766	\$1,969
APRIL	\$5,143,911	3,680	\$ 1,398	\$9,050,479	4748	\$1,906
MAY	\$6,575,089	3,675	\$ 1,789	\$9,923,601	4769	\$2,081
JUNE	\$6,893,434	3,680	\$ 1,873	\$6,068,223	4757	\$1,276
JULY	\$4,930,467	3,728	\$ 1,323	\$6,346,373	4714	\$1,346
AUGUST	\$8,419,280	3,654	\$ 2,304			
SEPTEMBER	\$5,773,035	3,765	\$ 1,533			
OCTOBER	\$6,146,791	3,759	\$ 1,635			
NOVEMBER	\$7,138,603	3,759	\$ 1,899			
DECEMBER	\$7,023,215	3,744	\$ 1,876			
TOTALS	\$74,379,357			\$54,349,964		
				2022 Average	4,757	\$ 1,632
				2021 Average	3,711	\$ 1,671

# Large Claimant Report (Drilldown) - Claims Over \$100000

Plan Sponsor Unique ID : Customer: Group / Control:	All Southern Coastal Health Insurance Fund 00108431,00169660,00737420,00737421		Paid Dates: Service Dates: Line of Business:	06/01/2022 - 06/30/2022 01/01/2011 - 06/30/2022 All
	Billed Amt	Paid Amt		Diagnosis/Treatment
	\$205,120.57	\$114,513.38		MALIGNANT NEOPLASM OF BRAIN, UNSPECIFIED
	\$525,553.71	\$104,562.14		KIDNEY TRANSPLANT STATUS
	\$279,501.78	\$101,670.94		HYPERTENSIVE HEART AND CHRONIC KIDNEY DISEASE
Total:	\$1,010,176.06	\$320,746.46		

Large Claimant Report (Drilldown) - Claims Over \$100000

Plan Sponsor Unique ID : Customer: Group / Control:	All Southern Coastal Health Insurance Fund 00108431,00169660,00737420,00737421		Paid Dates: Service Dates: Line of Business:	07/01/2022 - 07/31/2022 01/01/2011 - 07/31/2022 All
	Billed Amt	Paid Amt		Diagnosis/Treatment
	\$538,565.00	\$163,979.16		MALIGNANT NEOPLASM OF THY MUS
Total:	\$538,565.00	\$163,979.16		



## Medical Claims Paid: January 2022 – July 2022

Total Medical Paid per EE: \$1,632

#### **Network Discounts**

Inpatient:	63.4%
Ambulatory:	62.7%
Physician/Other:	60.6%
TOTAL:	<b>62.1</b> %

#### **Provider Network**

% Admissions In-Network: 97.5% % Physician Office in network: 97.1%

Aetna Book of Business: Admissions 98.6%; Physician 89.8%

# Top Facilities Utilized (by total Medical Spend)

- Inspira Medical Center -Vineland
- University of Pennsylvania
- Cooper Hospital
- CHOP
- Inspira Medical Center Mullica Hill

## Southern Coastal Health Insurance Fund

8/1/2021 through 7/31/22 (unless otherwise noted)

Catastrophic Claim Impact			
(January 2022- July 2022)			
Number of Claims Over \$50,000 133			
Claimants per 1000 members: 11.1			
Avg. Paid per Claimant: \$125,	695		
Percent of Total Paid: 34.	.1%		
<ul> <li>Aetna BOB- HCC account for an</li> </ul>			
average of 39.3% of total Medical Cost			

# **Teladoc Activity:**

January 2022 – July 2022 Total Registrations: 239 Total Online Visits: 445 Total Net Claims Savings: \$226,024 Total Visits w/ Rx: 374

# Utilization by Age

0-17: 15.1% 18-26: 9% 27-30: 6.1% 31-45: 40.9% 46-55: 17.3% 55-65: 9.9% 66+: 1.8%

Mental Health Visits: 135 Dermatology Visits: 22

# Darhboard

Allentown Service Center Performance Goal Metrics YTD 2022		
Customer Service Performance		
1 <sup>st</sup> Call Resolution:	93.5%	
Abandonment Rate:	1.48%	
Avg. Speed of Answer:	29.8 sec	
Claims Performance		
Financial Accuracy:	99.96%	
-		
90% processed w/in:	13.1 days	
95% processed w/in:	26.3 days	
*****	******	
Claims Performance (Monthly) (July 2022)		

(July 2022) 90% processed w/in: **7.1 days** 95% processed w/in: **12.9 days** (Note: This is not a PG metric)

#### Performance Goals

1 <sup>st</sup> Call Resolution:	90%
Abandonment Rate less than	: 3.0%
Average Speed of Answer:	30 sec
Financial Accuracy: <b>Turnaround Time</b> 90% processed w/in: 95% processed w/in:	99% 14 days 30 days

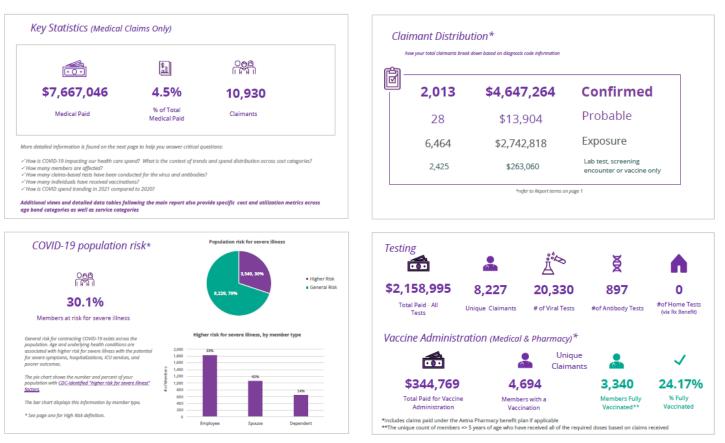


Time period: Jan 2020 - Aug 2022, paid through August 2022

#### At a glance

COVID-19 All-time experience

Average Members: 10,222



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		<b>Calth</b> .									
			2022 Coastal HIF					2021 Coastal HIF			
	MEDICAL CLAIM PAID 2022	s	TOTAL	# OF EES		PER EE		MEDICAL CLAIMS PAID 2019	# OF EES		PER EE
JANUARY	\$ 1,284,007.	19 \$	1,284,007.19	1,424	\$	901.69	JANUARY	\$ 807,511.05	1308	\$	617.36
FEBRUARY	\$ 1,871,488.	51 \$	1,871,488.61	1,420	\$	1,317.94	FEBRUARY	\$ 1,527,729.14	1,308	\$	1,167.98
MARCH	\$ 2,897,383.	56 \$	2,897,383.56	1,412	\$	2,051.97	MARCH	\$ 1,615,625.70	1,296	\$	1,246.62
APRIL	\$ 1,573,480.	01 \$	1,573,480.01	1,416	\$	1,111.21	APRIL	\$ 2,433,551.93	1,293	\$	1,882.09
MAY	\$1,840,871	.00	\$1,840,871.00	1,411	\$	1,304.65	MAY	\$ 2,492,143.88	1,287	\$	1,936.39
JUNE	\$ 2,468,701.	0 \$	2,468,701.00	1,412	\$	1,748.37	JUNE	\$ 1,911,328.28	1,289	\$	1,482.79
JULY	\$ 1,739,142.	26 \$	1,739,142.26	1,383	\$	1,257.51	JULY	\$ 3,258,183.26	1,421	\$	2,292.88
AUGUST	\$ 1,826,216.	\$1	1,826,216.41	1,373	\$	1,330.09	AUGUST	\$ 1,817,516.11	1,412	\$	1,287.19
SEPTEMBER							SEPTEMBER	\$ 2,197,014.90	1,424	\$	1,542.84
OCTOBER					-		OCTOBER	\$ 1,994,161.30	1,424	\$	1,400.39
NOVEMBER					-		NOVEMBER	\$ 1,331,453.11	1,428	\$	932.39
DECEMBER					-		DECEMBER	\$ 2,450,882.31	1,434	\$	1,709.12
TOTALS		\$1	5,501,290.04	1,406	-		TOTALS	\$ 23,837,100.97	1360.333	_	
		20	022 Average	1,406	\$	1,377.93		2021 Average	1360.333	\$	1,458.17
		20	019 Average	1336.166667	\$	1,081.80					

		Southern Coastal HIF									
		Paid Claims 01/01/2022-12/31/2022									
AmeriHealth.											
Average payment per member per month 01/01-12/31/2022:	\$ 536.10		Metric	AHA January MTD	HA February M	T AHA March MTD	AHA April MTD	AHA MAY MTD	AHA JUNE MYD	AHA JULY MTE	AHA AUGUST M
Number of claimants with paid claims over \$100,00 YDT:	15		1st Call Resolution	84.12%	83.64%	81.83%	82.63%	24.84%	29.80%	21.44%	30.33%
Total paid on those claimants:	\$2,977,427.70		ASA	140.07	178.91	163.63	229.57	169.17	154.33	98.05	76.87
	_		Abandonment Rate	7.15%	7.46%	7.20%	8.87%	7.94%	8.01%	4.39%	3.88%
Top Facilities Utilized based on paid claims:											
ATLANTICARE REGIONAL MEDICAL CENTER											
INSPIRA MEDICAL CENTER VINELAND, NJ											
INSPIRA MEDICAL CENTER MULLICA HILL, NJ			Totals	2022 YTD							
CHILDRENS HOSPITAL OF PHILADELPHIA, PA			Total Inpatient Admissions	129							
CAPE REGIONAL MEDICAL CENTER, NJ			Total Inpatient Days	577							
			ER	567							
MD LIVE UTILIZATION Total Registrations YTD: 4											
Total Online Visits: 9	-										
Member Satisfaction YTD: 100%	1										
Provider Network											
% Inpatient In- Network: 99.4%											
% Professional providers In-Network: 95.3%	1										1
% Outpatient providers In-Network:96.3%	1										

COVID\_Summary\_Report\_Vac\_UC\_v12



#### COASTAL HIF - 0001703859

#### Claims Incurred between 3/1/2020 and 9/16/2022 and Paid between 3/1/2020 and 9/16/2022

COVID19 Claims currently are consider to be claims with Procedure codes 0001A, 0002A, 0003A, 0004A, 0011A, 0012A, 0013A, 0031A, 0034A, 0041A, 0042A, 0051A, 0052A, 0053A, 0054A, 0064A, 0071A, 0072A, 0202U, 0223U, 0224U, 0225U, 0226U, 0240U, 0241U, 86328, 86408, 86409, 86413, 86769, 87426, 87428, 87635, 87636, 87637, 87811, 91300, 91301, 91303, 91304, 91305, 91306, 91307, C9803, G2023, G2024, J0248, M0201, M0220, M0221, M0222, M0223,

AGE BAND	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
<1	33	86	\$92,716.33	\$1,078.10	\$82.86
1-5	203	637	\$204,621.65	\$321.23	\$32.51
6-18	577	1840	\$325,476.68	\$176.89	\$15.40
19-25	314	1103	\$475,989.02	\$431.54	\$42.65
26-39	616	2207	\$602,203.28	\$272.86	\$30.94
40-64	1168	4552	\$2,290,908.63	\$503.28	\$57.53
65+	118	351	\$72,653.24	\$206.99	\$21.13
Unknown	0	0	\$0.00	\$0.00	\$0.00

<b>REL TO INS</b>	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
Employee	1208	4493	\$1,870,537.48	\$416.32	\$47.03
Spouse	647	2589	\$1,073,617.13	\$414.68	\$47.48
Dependent	1061	3693	\$1,120,414.22	\$303.39	\$27.98

GENDER	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
Female	1587	6368	\$2,070,208.65	\$325.10	\$38.22
Male	1330	4407	\$1,994,360.18	\$452.54	\$41.32
Undisclosed	0	0	\$0.00	\$0.00	\$0.00

ST CD	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
AL	1	1	\$0.00	\$0.00	\$0.00
DE	12	40	\$58,137.79	\$1,453.44	\$120.62
FL	3	3	\$424.13	\$141.38	\$1.87
GA	1	2	\$231.20	\$115.60	\$2.75
NJ	2881	10673	\$3,998,606.95	<b>38</b> \$374.65	\$39.68
PA	10	23	\$3,096.12	\$134.61	\$10.22
SC	8	33	\$4,072.64	\$123.41	\$7.73

#### Summary by Service Type - Outpatient and Professional Claims

Service Types are Limited to: Emergency Room, Pathology (Laboratory), Urgent Care, Retail Clinic, Telemedicine, Emergency Room, Pathology (Laboratory), Urgent Care, Retail Clinic, Telemedicine, Office Physician Visit, Other Physician Visit, Emergency Room With Observation Bed, and Observation Bed

SRVC TP DSC	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
Emergency Room	341	535	\$406,642.52	\$760.08	\$3.97
Emergency Room With Observation Bed	89	97	\$175,983.94	\$1,814.27	\$1.72
Observation Bed	8	8	\$8,818.28	\$1,102.28	\$0.09
Office Physician Visit	326	459	\$52,003.86	\$113.30	\$0.51
Other Physician Visit	212	280	\$31,149.52	\$111.25	\$0.30
Pathology (Laboratory)	2041	5361	\$567,377.44	\$105.83	\$5.54
Urgent Care	1334	2312	\$435,333.88	\$188.29	\$4.25

Inpatient Cost and Utlization by Age Band

AGE BAND	CLAIMANT COUNT	CLAIM COUNT	ADM CNT	NET PAY	ADM PER 1000	COST PER ADM	COST PMPM	AVG LOS
<1	4	4	4	\$47,348.67	43.20	\$11,837.17	\$42.31	1.25
1-5	0	0	0	\$0.00	0.00	\$0.00	\$0.00	0.00
6-18	0	0	0	\$0.00	0.00	\$0.00	\$0.00	0.00
19-25	6	6	6	\$265,328.82	6.00	\$44,221.47	\$23.77	3.17
26-39	14	14	14	\$215,110.46	8.40	\$15,365.03	\$11.05	4.00
40-64	25	37	27	\$1,344,029.10	8.40	\$49,778.86	\$33.75	9.76
65+	1	2	1	\$15,464.64	3.60	\$15,464.64	\$4.50	2.00
Unknown	0	0	0	\$0.00	0.00	\$0.00	\$0.00	0.00

#### TOP PROVIDERS(TOP 25 BY NET PAYMENT)

PROVIDER NAME	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIM	COST PMPM
Inspira Medical Center Vineland	202	344	\$327,489.89	\$952.01	\$3.20
Cooper University Hospital	56	80	\$316,361.19	\$3,954.51	\$3.09
Inspira Medical Center Mullica Hill	188	291	\$270,350.13	\$929.04	\$2.64
Cape Regional Medical Center	218	303	\$242,701.57	\$801.00	\$2.37
Atlanticare Regional Medical Center	48	55	\$237,026.65	\$4,309.58	\$2.31
Cape Regional Urgent Care LLC	721	1310	\$228,989.00	\$174.80	\$2.24
Inspira Medical Center Elmer	60	74	\$177,034.63	\$2,392.36	\$1.73
Presbyterian Medical Center	27	38	\$162,463.69	\$4,275.36	\$1.59
BRIGHAM AND WOMEN'S HOSP	2	2	\$152,471.55	\$76,235.78	\$1.49
Salem Medical Center	338	582	\$148,524.86	\$255.20	\$1.45
Christiana Care Health Services	24	26	\$146,364.19	\$5,629.39	\$1.43
Childrens Hospital of Philadelphia	45	57	\$142,039.45	\$2,491.92	\$1.39
Labcorp Raritan	982	1483	\$137,247.07	\$92.55	\$1.34
Shore Medical Center	66	86	\$127,747.37	\$1,485.43	\$1.25
DELAWARE DIAGNOSTIC LABS LLC	19	619	\$81,185.16	\$131.16	\$0.79
PROHEALTH CARE ASSOC LLP	253	375	\$78,670.80	\$209.79	\$0.77
Hospital of the Univ of Pennsylvania	15	22	\$73,125.46	\$3,323.88	\$0.71
Albert Einstein Medical Center	1	2	\$62,808.05	\$31,404.02	\$0.61
Virtua West Jersey Health System Inc	30	44	\$61,375.05	\$1,394.89	\$0.60
Pennsylvania Hospital of the University of Pennsylvania Health System	5	16	\$51,789.14	\$3,236.82	\$0.51
AtlantiCare Physician Group	213	297	\$49,642.43	\$167.15	\$0.48
Alfred I Dupont Institute	35	41	\$49,102.16	\$1,197.61	\$0.48
Inspira Health Network Urgent Care PC	126	150	\$44,720.00	\$298.13	\$0.44
Quest Diagnostics Inc	334	405	\$39,239.75	\$96.89	\$0.38
SARASOTA MEMORIAL HOSPITAL	1	1	\$34,411.55	\$34,411.55	\$0.34

COVID19 Vaccine Claims with Procedure codes 0001A, 0002A, 0003A, 0004A, 0011A, 0012A, 0013A, 0031A, 0034A, 0041A, 0042A, 0051A, 0052A, 0053A, 0054A 0054A 0071A 0072A 91300 91301 91303 91304 91305 91306 91307

AGE BAND	Single Dose Vaccines CLAIMANT COUNT	1st Dose Vaccine CLAIMANT COUNT	2nd Dose Vaccine CLAIMANT COUNT	3rd Dose Vaccine CLAIMANT COUNT	Booster Vaccine CLAIMANT COUNT	NET PAY
<1	0	0	0	0	0	\$0.00
1-5	3	5	7	0	0	\$1,337.89
6-18	11	73	43	2	15	\$14,887.36
19-25	5	23	7	6	15	\$3,954.69
26-39	9	56	35	17	28	\$10,670.79
40-64	3	180	45	27	65	\$22,667.13
65+	0	17	2	10	11	\$2,549.65
Unknown	0	0	0	0	0	\$0.00

Urgent Care				
AGE BAND	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIMANT
<1	4	5	\$1,081.00	\$270.25
1-5	81	152	\$27,136.81	\$335.02
6-18	297	536	\$97,814.86	\$329.34
19-25	137	263	\$50,901.88	\$371.55
26-39	294	481	\$91,404.22	\$310.90
40-64	503	818	\$156,921.03	\$311.97
65+	40	57	\$10,074.08	\$251.85
Unknown	0	0	\$0.00	\$0.00

#### **Retail Clinic**

AGE BAND	CLAIMANT COUNT	CLAIM COUNT	NET PAY	COST PER CLAIMANT
<1	0	0	\$0.00	\$0.00
1-5	0	0	\$0.00	\$0.00
6-18	0	0	\$0.00	\$0.00
19-25	0	0	\$0.00	\$0.00
26-39	0	0	\$0.00	\$0.00
40-64	0	0	\$0.00	\$0.00
65+	0	0	\$0.00	\$0.00
Unknown	0	0	\$0.00	\$0.00



#### Southern Costal Health Insurance Fund

Total Component/Date of Service (Month)	2021 01	2021 02	2021 03	2021 Q 1	2021 04	2021 05	2021 06	2021 Q 2	2021 07	2021 08	2021 09	2021 Q 3	2021 10	2021 11	2021 12	2021 Q 4	2021 Y TD
Membership	2,061	2,049	2,055	2,055	2,057	2,059	2,062	2,059	2,048	2,048	2,115	2,070	2,106	2,124	2,116	2,115	2,075
Total Days	70,103	59,473	74,351	203,927	77,637	72,241	73,203	223,081	73,973	68,202	71,674	213,849	75,987	68,936	76,537	221,460	862,317
Total Patients	706	672	746	1,100	713	712	765	1,094	780	760	731	1,163	753	762	799	1,168	1,611
Total Plan Cost	\$272,928	\$238,479	\$364,446	\$875,853	\$329,442	\$319,091	\$370,580	\$1,019,113	\$395, 548	\$288,951	\$326,380	\$1,010,880	\$327,378	\$327,545	\$351,470	\$1,006,392	\$3,912,238
Generic Fill Rate (GFR) - Total	85.9%	85.9%	84.9%	85.6%	85.1%	<b>84.9</b> %	84.6%	84.9%	86.2%	86.6%	87.1%	86.6%	87.0%	87.2%	87.0%	87.1%	86.1%
Plan Cost PMPM	\$132.43	\$116.39	\$177.35	\$142.07	\$160.16	\$154.97	\$179.72	\$164.96	\$193.14	\$141.09	\$154.32	\$162.76	\$155.45	\$154.21	\$166.10	\$158.59	\$157.12
Total Specialty Plan Cost	\$125,708	\$116,025	\$195,329	\$437,062	\$157,036	\$165,580	\$203,383	\$525,999	\$227,898	\$131,353	\$180,019	\$539,270	\$155,235	\$165,153	\$161,651	\$482,038	\$1,984,369
Specialty % of Total Specialty Plan Cost	46.1%	48.7%	53.6%	49.9%	47.7%	51.9%	54.9%	51.6%	57.6%	45.5%	55. <b>2</b> %	53.3%	47.4%	50.4%	46.0%	47.9%	50.7%

Total Component/Date of Service (Month)	2022 01	2022 02	2022 03	2022 Q 1	2022 04	2022 05	2022 06	2022 Q 2	2022 07	2022 08	2022 09	2022 Q 3	2022 10	2022 11	2022 12	2022 Q 4	2022 Y TD
Membership	2,103	2,103	2,112	2,106	2,102	2,109	2,110	2,107	2,072								
Total Days	75,651	67,034	78,440	221,125	74,340	71,716	76,368	222,424	69,796								
Total Patients	773	731	805	1,151	817	819	815	1,221	769								
Total Plan Cost	\$287,526	\$295,810	\$360,490	\$943,826	\$315,588	\$268,102	\$397,314	\$981,004	\$338,773								
Generic Fill Rate (GFR) - Total	87.9%	86.7%	88.0%	87.6%	88.6%	88.1%	87.2%	87.9%	85.6%								
Plan Cost PMPM	\$136.72	\$140.66	\$170.69	\$149.39	\$150.14	\$127.12	\$188.30	\$155.20	\$163.50								
% Change Plan Cost PMPM	3.2%	20.9%	-3.8%	5.2%	-6.3%	-18.0%	4.8%	-5.9%	-15.3%								
Total Specialty Plan Cost	\$124,510																
Specialty % of Total Specialty Plan Cost	43.3%	44.4%	<b>52.1</b> %	47.0%	39.1%	39.5%	51.4%	<b>44.2</b> %	46.4%								

	<u>PMPM</u>
Q 2 2021	\$164.96
Q 2 2022	\$155.20
Trend - 2022 YTD	-5.9%

#### SOUTHERN COASTAL REGIONAL EMPLOYEE BENEFITS FUND CONSENT AGENDA September 26, 2022

The following Resolutions listed on the Consent Agenda will be enacted in one motion. Copies of all Resolutions are available to any person upon request. Any Commissioner wishing to remove any Resolution(s) to be voted upon, may do so at this time, and said Resolution(s) will be moved and voted separately.

Motion\_\_\_\_\_

Second\_\_\_\_\_

Revised Resolution 5-22: Designation of Meeting Times and Place	.Page 46
Resolution 21-22: 2023 Budget Introduction	Page 48
Resolution 22-22: Approving the August and September 2022 Bills List	.Page 49

# **REVISED RESOLUTION NO. 5-22**

# SOUTHERN COASTAL REGIONAL EMPLOYEE BENEFITS FUND FIXING PUBLIC MEETING DATES FOR THE YEAR 2022

**WHEREAS**, under the Open Public Meetings Act of New Jersey, each public entity is required to publish the date and place for its public meetings;

WHEREAS, pursuant to Executive Order Number 103 dated March 9, 2020, Governor Murphy declared a Public Health Emergency and a State of Emergency in New Jersey. On March 20, 2020 P.L. 2020 Chapter 11 amended the Open Public Meetings Act to allow local public bodies to conduct Remote Public Meetings by use of electronic communications technology during a period declared as a Public Health Emergency or a State of Emergency.

WHEREAS, a local public body may hold a remote public meeting to conduct public business during a declared emergency if the emergency reasonably prevents a local public body from safely conducting public business at a physical location with members of the public present.

WHEREAS, a declared State of Emergency currently exists which reasonably prevents the Southern Coastal Regional Employee Benefits Fund (the "Fund") from safely conducting public business at a physical location with members of the public present so until further notice is provided, and in lieu of the public meetings that would be held on the dates and locations set forth below, the Fund will conduct a remote public meeting on the dates and times set forth below and the public shall have the opportunity to participate in the meeting in the same capacities as members and staff of the Fund.

**NOW THEREFORE BE IT RESOLVED**, by the Executive Committee of the Southern Coastal Regional Employee Benefits Fund that the Fund shall hold remote public meetings during the year 2022 while a declared State of Emergency exists on the dates and times set forth below and once State of Emergency no longer exists, at the following location:

March 28, 2022	Greenview Inn Eastlyn Golf Course	12:30 pm
May 23, 2022	Greenview Inn Eastlyn Golf Course	12:30 pm
July 25, 2022	Greenview Inn Eastlyn Golf Course	12:30 pm
September 26, 2022	Greenview Inn Eastlyn Golf Course	12:30 pm
October 24, 2022	Sheraton – Atlantic City Convention Center	12:30 pm
November 28, 2022	Greenview Inn Eastlyn Golf Course	12:30 pm
January 23, 2023	Greenview Inn Eastlyn Golf Course	12:30 pm

**BE IT FURTHER RESOLVED** that the public can find information about how to access the remote public meeting at the following link: https://coastalhif.com/meeting-information/

**BE IT FURTHER RESOLVED** that the Secretary of the Fund is hereby directed to publish a copy of this Resolution in the Press of Atlantic City and listed on the Fund Website (www.coastalhif.com)

# SOUTHERN COASTAL REGIONAL EMPLOYEE BENEFITS FUND

# ADOPTED: SEPTEMBER 26, 2022

BY:\_\_\_

CHAIRPERSON

ATTEST:

SECRETARY

#### **RESOLUTION NO. 21-22**

# SOUTHERN COASTAL REGIONAL EMPLOYEE BENEIFTS FUND INTRODUCTION OF THE 2023 PROPOSED BUDGET

**WHEREAS**, The Southern Coastal Regional Employee Benefits Fund is required under State regulation to adopt an annual budget in accordance with the Fiscal Affairs Law; and

WHEREAS, a quorum of the Executive Committee met on September 26, 2022 in Public Session to introduce the proposed budget for the 2023 Fund Year; and

**BE IT FURTHER RESOLVED** that a hearing on the 2023 budget in the amount of \$136,739,030 shall be held at the Fund's regularly scheduled and advertised meeting of October 24, 2022 at the Sheraton – Atlantic City Convention Center. The 2023 budget shall be considered for adoption at a second reading at that time and after the completion of a public hearing.

**BE IT FURTHER RESOLVED** that copies of this resolution shall be sent to each Commissioner, Risk Manager, and Governing Body, the New Jersey Department of Banking and Insurance, and the New Jersey Department of Community Affairs.

ADOPTED: September 26, 2022

BY:

CHAIRPERSON

ATTEST:

SECRETARY

#### **RESOLUTION NO. 22-22**

## SOUTHERN COASTAL REGIONAL EMPLOYEE BENEFITS FUND APPROVAL OF THE AUGUST AND SEPTEMBER 2022 BILLS LISTS

WHEREAS, the Southern Coastal Regional Employee Benefits Fund held a Public Meeting on **September** 26, 2022 for the purposes of conducting the official business of the Fund; and

**WHEREAS**, The Treasurer for the Fund presented bills lists to satisfy outstanding costs incurred for operating the Fund during the months of August and September 2022 consideration and approval of the Executive Committee; and

**WHEREAS**, The Treasurer for the Fund presented a Treasurers Report which detailed the claims payments and imprest transfers for the Fund for the Month of August for all Fund Years for consideration and approval of the Executive Committee; and

**WHEREAS**, a quorum of the Executive Committee was present thereby conforming with the By-laws of the Fund to conduct official business of the Fund,

**NOW THEREFORE BE IT RESOLVED** the Commissioners of the Executive Committee of the Southern Coastal Regional Employee Benefits Fund hereby approve the Bills List for August and September 2022 prepared by the Treasurer of the Fund and duly authorize and concur said bills to be paid expeditiously, in accordance with the laws and regulations promulgated by the State of New Jersey for Municipal Health Insurance Funds.

**NOW, THEREFORE BE IT FURTHER RESOLVED,** the Commissioners of the Executive Committee of the Southern Coastal Regional Employee Benefits Fund hereby approve the Treasurers Report as furnished by the Treasurer of the Fund and concur with actions undertaken by the Treasurer, in accordance with the laws and regulations promulgated by the State of New Jersey for Municipal Health Insurance Funds.

# ADOPTED: September 26, 2022

BY:\_

CHAIRPERSON

ATTEST:

SECRETARY

# **APPENDIX I**

# SOUTHERN COASTAL REGIONAL EMPLOYEE BENEFITS FUND OPEN MINUTES JULY 25, 2022 ZOOM MEETING 12:30 PM

Meeting of Executive Committee called to order by Acting Chair Harbinson, Open Public Meetings notice read into record.

# PLEDGE OF ALLEGIANCE

# ROLL CALL OF 2022 FUND COMMISSIONERS

Pasquale Yacovelli	Chair	Absent
Nicole Albanese	Secretary	Present
Bruce Harbinson	Executive Committee	Present
Jerry Velazquez	Executive Committee	Absent
Stephanie Kuntz	Executive Committee	Present
Richard Davidson	Executive Committee	Present
Paige Sharpe-Rumaker	Executive Committee	Absent
Megan Duffield	Executive Committee Alternate	Absent
Laurie Ryan	Executive Committee Alternate	Present

# PRESENT FUND PROFESSIONALS:

FUND ADMINISTRATOR:	PERMA Risk Management Emily Koval
FUND AUDITOR:	
FUND ATTORNEY:	
PROGRAM MANAGER:	Shared Health Alliance Rich Allen
FUND TREASURER:	Lorraine Verrill
AETNA:	Jason Silverstein
AMERIHEALTH:	Kristina Strain Christine Lyons Megan Natale
GUARDIAN NURSES:	Betty Long Andrea Spector Paula Brozina Alicia Spatano

#### **EXPRESS SCRIPTS:**

**Chris Auburger** 

#### **DELTA DENTAL:**

**Brian Remlinger** 

#### ALSO PRESENT:

Dina Murray, Allen Associates Susan Dortu, Allen Associates Courtney Price, Allen Associates Corey Allen, Allen Associates Bob Allen, Allen Associates Rick Alessandrini, Allen Associates Dennis Zakroff, Cumberland County Charter Scott Davenport, Conner Strong & Buckelew Crystal Bailey, Conner Strong & Buckelew Richard Dowd, Millville

#### APPROVAL OF MINUTES: March 28, 2022- Open

# MOTION TO APPROVE OPEN MINUTES OF MARCH 28, 2022

Moved: Second: Vote: Commissioner Albanese Commissioner Richardson Unanimous

#### CORRESPONDENCE - None.

#### MOTION TO OPEN THE MEETING TO THE PUBLIC:

Moved:	
Second:	
Vote:	

Commissioner Kuntz Commissioner Harbinson Unanimous

# PUBLIC COMMENT: None

# MOTION TO CLOSE THE MEETING TO THE PUBLIC:

Moved: Second: Vote: Commissioner Davidson Commissioner Albanese Unanimous

#### EXECUTIVE DIRECTOR'S REPORT

# PRO FORMA REPORTS

- **Fast Track Financial Reports** as of May 31, 2022 (page 5)
  - Historical Income Statement
  - $\circ \quad \textbf{Consolidated Balance Sheet}$
  - Indices and Ratios Report
  - Budget Status Report

Ms. Koval reviewed the financials showing a loss for this year. She said PERMA did see a loss across the state because of the claims processing slow down. The Fund is running above budget. Some of these paid claims are from the 2021 from the slow down. But, the Actuary has our June 30 data and will begin with preliminary numbers for the budget, but also reviewing the IBNR. She said this number is likely high and may adjust in June, which should help overall.

**NO SURPRISES ACT (NSA) –** Ms. Koval reviewed the No Surprises Act or the NSA. Legislation passed in January which will protect consumers from being overbilled in situations where there is involuntary emergency situations, most common is when there is an emergency surgery in an in network hospital but they bring in an out of network anesthesiologist and the member has no choice.

With this law, the consumer will be protected from being balance billed. The illustration on page 10 shows the impact to the Fund. Aetna took a look at the past 3 years of possible NSA claims. Aenta will now be reprocessing these through a QPA – or qualified payment amount which is an average fee for service for the same in network. The provider has the right to deny or accept. Should the provider deny, the claim will go to arbitration. This illustration does not consider arbitration costs, but Aetna says that these NSA claims amount to 1-5% of our overall claims, and arbitrated claims are about 1% of those claims , so it is minimal.

There is a fee associated with Aetna reprocessing these claims which is \$50 per claim. There will be contract amendment to reflect this. Although, these claims are no longer in the NAP (national advantage program which Aetna negotiates savings from out of network claims. Aetna will no longer get their shared savings percentage for these claims so this new fee will make up for that loss).

An illustration was included in the agenda that shows a savings for each year, totaling about \$100,000. But, this illustration is a worst case scenario. We don't know if these claims were balance billed. But, unfortunately this is a law and the Fund employees will truly benefit from this law and no action was requested.

**MRHIF MEETING -** The MRHIF met on June 9 primarily to approve the 2021 Fund Audit. There were no findings or recommendations, and the audit will be filed with the State on time. In addition, the

Committee approved a contract to Northshore for the Excess Claims Management and a random claim sampling of our Delta Dental experience. We expect this audit to be complete by the end of the year. Lastly, RFPs were released for a QPA to handle Requests for Proposals for all Funds, a data warehouse provider, and the Fund Professional Service Contracts. A report will be provided after the results are reviewed in September.

PCORI FEE - The Fund has included this fee in the July bills on behalf of the members.

**WOODBINE BOE -** At the prior meeting, the Committee allowed for Woodbine BOE to terminate from the Fund outside of the 90 day notification period, contingent upon receipt of the \$88k in deferred payments from when they entered the Fund. Since then, the Fund received the payment so the Fund did terminate on July 1, 2022

**WELLNESS APPLICATIONS –** Ms. Koval said the Program Manager will be reviewing the following wellness grant applications. Revised Resolution 18-22 is included in consent approving the grant programs effective July 1, 2022.

Lower Twp BOE	\$10,000
Salem County	\$20,000
Cumberland County	\$20,000
Woodstown Borough	\$1,200
Penns Grove BOE	\$10,000

With these new grant approvals, the Fund's wellness awards may exceed the 2022 Wellness Budget by \$6,225, should the groups use all their funds. The Fund has this amount in contingency should the accounts payable actually see this overbudget. No action is required as the budget is not increasing and the cash has not been requested at this time.

<u>PROGRAM MANAGER REPORT -</u> Program Manager stated that State health numbers came in much higher than expected. The schools coming in 15%, while the munis coming in 20%+. Thre are some potential members because of this. He said we are anticipating a large percentage of doing the right thing and looking elsewhere. There are political pressure on the numbers. We don't know exactly where its going to land at this point. The Fund is showing higher claims in 2021 and 2022 because of deferral in covid and sicker people.

Reviewed prospects – in addition to what was listed in the agenda, Cape May County, Egg Harbor Twp and BOE, Weymouth BOE and Middle is also looking.. There are limitations on our growth but will deal with that as we move on. He is going to meet with Guardian Nurses about getting a new nurse. Our participation level with them is highest of all. This will be discussed with the finance committee.

Mr. Corey Allen said that the Wellness program is seeing the highest responses to date, and like Emily said we went over budget which is a good problem. Lisa said that 7 Coastal groups in Advanta and thanked us. She said there has been over a billion steps made with the PERMA groups. Members are embracing wellness and she is available for Advanta demo. Program

Manager said the employees should see these numbers. Acting Chair Harbinson said that the wellness was never expensed entirely and now we went over budget and thanked those involved.

# **ADMINISTRATIVE UPDATES:**

- <u>Broker Contact Information</u> Please direct any escalated claims, benefit coverages, prescription coverage, Medicare advantage or appeal related questions to our dedicated Benefit Specialists as follows: Rose Meimbresse <u>rose@allenassoc.com</u>, or Annie Jimenez <u>annie@allenassoc.com</u>.
- <u>Monthly Billing</u> -As a reminder, please be sure to check your monthly invoice for accuracy. If you find a discrepancy, please report it to the Coastal Fund enrollment team. <u>The Fund's policy is to limit retro corrections</u>, *including terminations*, to 60 days. We have noticed an increase in requests for enrollment changes, billing changes, terminations and additions well past the 60-day time frame. Moving forward, it is of the utmost importance to review bills for rate and enrollment accuracy on a monthly basis. If there is an error, please bring it to our attention.

# **OPERATIONAL UPDATES:**

# 2021 PCORI Fees – Due August 1, 2022

**Form 720 Reporting** – Plan sponsors of applicable self-insured health plans are responsible for reporting and paying the PCORI annual fee by filing Form 720, Quarterly Federal Excise Tax Return. The Form 720 will be due on July 31 of the year following the last day of the plan year.

# The HIFs will handle the submission of the form and payment for all groups with medical coverage in the HIFs.

# VENDOR UPDATE EXPRESS SCRIPTS UPDATE

CMS Annual Open Enrollment period for the 2023 plan year is October 15 – December 7. ESI has begun gathering information needed for their annual mailing campaign for the 2023 Notice of Creditable Coverage (NOCC). To meet the CMS requirement, Express Scripts will mail the NOCC letters the week of September 19<sup>th</sup> and September 26<sup>th</sup> to those age 65 and older enrolled in ESI coverage through the HIFs. The Program Manager team has provided ESI with an updated letter template for the new plan year for each HIF in preparation of the mailing.

# **COVID-19 Oral Prescriptions:**

The Food & Drug Administration has approved 2 oral antiviral medications for Emergency Use Authorizations (EUA). With a EUA certification, plan sponsors are expected to cover the medications with a \$0 copay. The Government will be purchasing the medications and distributing to local pharmacies for adjudication through Pharmacy plans (Express Scripts). The approved functions of these medications is to assist in reducing the severity of complications as a result of

COVID-19 in individuals who test positive with present symptoms. As of today, the medications will require a prescription from a physician for access.

- 3- Pfizer- Paxlovid
- 4- Merck- Molnupiravir

Express Scripts has proactively begun updating their adjudication systems to ensure plans meet the expectations of the Federal Government:

- Associated Costs:
  - <u>Plan</u> \$0 Ingredient cost during the period that the medications are purchased by the Federal Government
  - <u>Member -</u> \$0 copay
  - <u>Program Fee</u>- \$2.50 per prescription
  - <u>Dispensing Fee</u>- TBD; additional legislative guidance is needed for local pharmacies
- Plan Impact
- o Addition of medications to covered Formulary
- Member educational pieces (included in agenda)
- Quantity Limit 1 course of treatment every 180 days

# **COVID-19 Oral Prescriptions UPDATE:**

Funding from the government for COVID-19 oral medications may end in July. ESI plans to provide groups with a 30-day notice when they receive notice of the funding ending. Currently, members who fill one of the prescriptions through ESI are charged a copay. The HIFs has not opted in to change the member cost share to \$0 as there is minimal usage of the drug. Since January 2022 when the drugs became available, the Coastal HIF had 3 members fill a script, totaling \$13.80 in member cost and \$12.20 plan costs.

Once the government funding has ended the plan cost will apply when a prescription is filled:

- Up to \$12 dispensing fee per prescription; plan pays the balance after member's responsibility
- If member is in a Long-Term Care (LTC) facility, plan pays \$2.40 (\$12 dispensing fee/5 days) per day per prescription.

# **LEGISLATIVE UPDATES**

# **EMPLOYER REQUIRED COVID-19 Tests**:

As a reminder, Insurers are <u>not required to cover COVID-19 tests that employers may</u> <u>mandate</u>. The Families First Coronavirus Response Act (FFCRA) requires insurers to cover COVID-19 tests without patient cost-sharing, however guidance clarified that **the law only applies to tests that are deemed** *"medically appropriate"* by a healthcare provider. This guidance suggests that if an employer mandates COVID-19 testing as a condition for returning to work, it is not required to be covered by insurance. The Health Insurance Fund will continue to cover COVID-19 testing when deemed medically necessary by a healthcare professional in accordance with CDC guidelines but *will not* be covering employer-mandated testing.

# 2022 LEGISLATIVE REVIEW

# COVID -19

- <u>4.</u> <u>National Emergency Declaration-</u> Extended through July 15, 2022
  - Qualified Beneficiaries may wait one year to elect COBRA but must then start to make premium payments
  - Individual has a maximum of one year from date of payment originally would have due, including any applicable grace period
  - Under special transition rule- certain premium payments are not required to be made before 11/1/21.
- 5. <u>At Home COVID-19 Testing</u>- On January 10<sup>th</sup>, the Biden Administration issued a mandate that takes effects on January 15, 2022, requiring the coverage of At Home/Over the Counter COVID-19 test kits by Employer sponsored health plans. As outlined in the communication sent on January 14, 2022, the HIF will cover the kits under the pharmacy plan (ESI). For groups contracted outside of HIF for their pharmacy benefit, the group should contact their PBM or broker to implement a coverage solution.

Coverage Highlights:

- Date- Starting on January 15, 2022, going forward
- Network the legislation encourages healthcare insurers to develop a network of locations at which the tests can be purchased with \$0 member cost share at point of service
- Dollar Limit- Up to \$12 per test
- Quantity Limit- Up to 8 tests per individual per 30 days

# FREE Tests from the Government

Starting Tuesday, January 19th, anyone can go to the web site and arrange to have four (4) kits mailed to their home at no cost. The web site is https://www.COVIDTests.gov. For those that may not have internet access, there is a toll-free number available to requests tests, 800-232-0233 (TTY 888-720-7489). The White House says tests will begin to get shipped within seven days from ordering. Access to free tests should help relieve employers and plan sponsors from absorbing these additional testing costs.

**UPDATE:** The 3<sup>rd</sup> round of free at-home tests are now available, each household is eligible to receive 8 tests which will come in 2 separate packages (4 tests in each package).

# ESI Highlights:

- Point of service option is now available for members to get tests at the pharmacy counter.
- Mail order options is also available through ESI.
  - Ordering for more than one participant must be done separately.

- ESI will allow up to 8 tests per covered individual per 30 days, regardless of the source used to obtain the kits.
- Communication update was sent on February 11, 2022, outlining the retail and mail order process through ESI. Member communications were included for distribution.
- <u>6. Vaccine Mandates November 4, 2021, OSHA released the *Emergency Temporary Standard*. Which implemented a "vaccine or test," requirement for Employers over 100 Employees. The Mandate is still not in effect as it has gone through multiple State and Federal Court appeals. Most recently, on January 13, 2022, the US Supreme Court blocked the enforcement of vaccine or testing mandate for businesses with at least 100 employees.</u>

# As a reminder testing as an occupational requirement are not covered under Employer Health Plans.

# Mental Health Parity and Addiction Equity Act (MHPAE)

In December of 2020 Congress passed into Law the Consolidated Appropriateness Act. The Law addresses how the DOL, HHS and IRS will assess how well plan sponsors and insured plans are keeping up with compliance requirements under MHPAE (passed in 2008).

Plans and plans sponsors will be required to complete a detailed analysis of the plan, confirming compliance.

On behalf of all self-insured groups, PERMA, is working with our TPA and PBM partners to request assistance for our clients in providing the analysis. We will continue to keep you updated on the progress and efforts on the Fund's next steps.

https://www.dol.gov/sites/dolgov/files/EBSA/laws-and-regulations/laws/mental-health-parity/selfcompliance-tool.pdf

# **No Surprise Billing and Transparency – Continued Delays**

# UPDATE

Medical carriers provided the HIF with a unique URL/hyperlink to post to the HIF's main public website. The URL/hyperlink was required to be posted by July 1, 2022. The link will automatically refresh each month with any updated information. The Program Manager recommends all groups link their website to the HIF's public website, <u>https://hifundnj.com/</u>, there will not be a link sent to the groups. By doing so, this will satisfy the group's obligation for this requirement. The Program Manager sent communication on June 14<sup>th</sup> to all brokers to share with their groups.

# Aetna:

All Aetna ID cards have been updated to include the required information. Going forward all ID cards sent to members will have the updated information.

The Health Insurance Funds, including Coastal, protect plan members from surprise billing with involuntary out of network balance bills with a hold harmless clause:

• Example: an in-network surgeon contracts with an out of network anesthesiologist. Should the out of network anesthesiologist balance bill the patient, the Funds would hold the member harmless, paying up to the invoiced amount.

The law also imposes certain requirements on the Carriers, PBMs and healthcare providers. Many of these requirements continue to be delayed, but we will continue to work with the insurance providers to assure the Coastal HIF

HIF remains compliant.

- Issuing updated ID Cards with additional out of pocket information
- Providing transparency in coverage machine-readable files
- Providing price comparison tools
- Healthcare providers should work with insurance carriers to provide potential patients with good faith estimates of costs

<u>APPEALS</u> (as of 7/11/2022) –	
Number	Determination
13	<ul> <li>12 were denied due to benefit application; not covered by the plan, decision to deny was upheld</li> <li>1 submitted to the IRO, decision to deny upheld</li> </ul>

**GUARDIAN NURSES** - Ms. Long reviewed the report in the agenda. She said she will have more numbers in internal meetings. She said that members engaged are going to the ER less and chronic issues are going down. We had more high claimants because of COVID deferrals but also some from COVID, itself. All high claimants are engaged with GN. In response to Mr. Valasquez, Ms. Long said that the reports will be delivered by the end of next week.

Meet the coastal fund dedicated guardian nurses

Paula Brozina, RN - 609-276-5001pbrozina@guardiannurses.comAlicia Spataro, RN - 609-276-4990aspataro@guardiannurses.com

# **Guardian Nurses – Return on Investment**

Guardian Nurses has partnered with Windsor Strategy Partners an actuarial agency out of Princeton, New Jersey to develop a return on investment analysis of their current clients. This project will require an exchange of de-identified claims data with Guardian Nurses who is an approved vendor of the Fund. Please be assured there will be no identifying information (names, date of birth, SS#, etc.) being shared for this analysis. We look forward to seeing and sharing the results of this study

# Also attached is the most recent Guardian Nurses newsletters "The Flame"

Commissioner Albanese said thank you to Ms. Long and the nurses with their assistance with employees. She said they have been very helpful to her staff. Rich agreed that they are desired outside of the HIF. Betty said that healthcare professionals are having difficulty and staff is burnt out so she is glad she can provide the assistance.

**TREASURER** – Deputy Treasurer Lorraine Verrill reviewed the bills list and treasurers report.

# FUND ATTORNEY- No report

**AETNA –**Mr. Silverstein reviewed the Aetna report and covid report. He reported that the turnaround time metric is back to where it was prior to the slow down. Bruce thanked Jason for getting the metrics back and knew that he was personally involved.

**AMERIHEALTH ADMINISTRATORS –** Ms. Strain reviewed reviewed the reports included in the agenda. She said that the metrics for customer service is higher than desired but AHA is working to help with the staff shortage. Amerihealth is adjusting service providers to focus on the HIF and there are new employees coming on. She is to check the May resolution on first call number. She said there are COVID claims increasing, but in the same consistent way.

**EXPRESS SCRIPTS –** Mr. Yuk reviewed the claim comparison from last year which shows the overall trend is lower than last year, mostly because of less specialty drug usage. He said that Roe V Wade is being watched and how it could impact the Fund with reproductive drugs.

**DELTA DENTAL –** Brian Remlinger said there was nothing to report

# CONSENT AGENDA

# MOTION TO APPROVE THE CONSENT AGENDA: Revised Resolution 18-22: 2022 – 2023 WELLNESS GRANT PROGRAMS Resolution 20-22: APPROVING JUNE AND JULY BILLS LISTS

MOTION:Commissioner DavidsonSECOND:Commissioner KuntzVOTE:Roll Call - 5 Ayes, 0 Nays, 1 Abstain<br/>Commissioner Davidson Abstained from June Bills List

OLD BUSINESS: None

**NEW BUSINESS**: None.

#### MOTION TO OPEN THE MEETING TO THE PUBLIC:

Moved: Second: Vote: Commissioner Harbinson Commissioner Davidson Unanimous

#### PUBLIC COMMENT: None

#### MOTION TO CLOSE THE MEETING TO THE PUBLIC:

Moved: Second: Vote: Commissioner Kuntz Commissioner Davidson Unanimous

# MOTION TO ADJOURN:

MOTION: SECOND: VOTE: Commissioner Harbinson Commissioner Davidson Unanimous

MEETING ADJOURNED: 1:17 pm

NEXT MEETING: September 26, 2022 12:30 PM, The Greenview Inn at Eastlyn Golf Course Vineland, NJ

# **APPENDIX II**

Southern Coastal Employee Benefits Fund

Finance Committee

September 20, 2022 - Zoom

Pasquale Yacovelli Richard Davidson Jerry Velasquez Dennis Skalkowski Richard Allen Susan Dortu Brandon Lodics Emily Koval Jordyn DeLorenzo

# Financial Fast Track – July 31, 2022

Mr. Lodics reviewed the July Financial Fast track stating that the IBNR has been adjusted back to normal levels since Aetna was able to get their metrics back to where they are supposed to be. We were able to move almost the entire amount back to surplus from IBNR. The Current surplus is just over \$13 million. He said July had a very good claims month.

Mr. Rich Allen stated that he is very happy with the Aetna getting back on track so quickly and that the IBNR can be adjusted. It is great having an actuary and work with providers that can fix these problems.

Mr. Lodics started off by reviewing the PowerPoint Presentation provided to the Committee which included the 2023 Budget overview, member assessments, billing assessments, development of the 2023 budget, medical claims, reinsurance, and expenses.

Mr. Lodics stated that for the overall 2023 budget, there is a 10.36% increase from 2022. Medical Claims are increasing 8.3%; Rx Claims decreasing by 3.6%; and Dental Claims decreasing by 45.2%. The fund is getting a 12.3% increase to the budget for the MRHIF.

Overall budget is 7.8%. He stated when you take into consideration the ACA and A4 Surcharges the total billing increase is 10.36% from the previous renewal. He said in 2022 there was a \$3.2 million dollar dividend applied to the rates but unfortunately that can't happen this year.

Mr. Lodics reviewed the Member assessments that was distributed to the committee. He said the medical is going up 8.1%, prescription is going up 1%, dental is staying flat and there is a 2% increase for Medicare Advantage. The individual member assessment increases vary from 8-14%. He stated that as part of their agreement to enter the Fund, Vineland BOE was assessed a -2.5% Loss Ratio adjustment.

Mr. Lodics reviewed the 5-year performance in the Coastal HIF stating that they have had very good years with an overall renewal rate of 2.84%. He stated that the dividend history for 2020 really assisted the members when they needed aid due to covid impacts and gave \$17 Million back in dividends. The fund really gave back and contributed to their members. Mr. Lodics stated that when developing the 2023 budget, the actuary had to take into consideration of the ongoing impact of COVID-19. Medical utilization increased because of post-covid rebound specifically in the 2<sup>nd</sup> half of 2021. He stated that 5% of paid claims in 2021 were unanticipated COVID expenses which includes vaccinations, testing and inpatient stays.

Mr. Allen stated that we anticipated the spike in the claims after we knew what was going on with covid. We know they are covid related because in 2020 there were not treated in a timely manner and things were put off until 2021. Mr. Yacovelli stated that this increase is not surprising since we have been talking about it and anticipating for a while.

Mr. Lodics stated that one item new in the Expenses is the Medical Claims Audit which they think it is a very good addition so that we can assure that the IBNR and clams slow down situation does not happen again, or we can catch it earlier. He stated that there is also an approved expense for an additional nurse with Guardian Nurses.

Mr. Allen stated that the Guardian Nurses are an asset to the fund with care of our members as well as financially. He stated that he loves Guardian Nurses.

# DIVIDENDS

Mr. Lodics stated that in the 2021 fund year they chose to take a \$3Million dividend and apply it to the rates. This year that is not an option for the fund. Mr. Lodics started one of the options for the dividends is to use the funds towards the members monthly bill credit. He stated that he recommends using dividends in this way as opposed to applying the amount to the rates so that the rates can stay where they need to be and offset the assessments otherwise. He stated of course there is still the option to retain it to the fund or take it as a check. Mr. Yacovelli stated that he is okay with presenting the dividend without the rate change option. The Allen's suggested discussing the rates with each group on an individual lever to be able to answer their questions as it pertains to them.