

Trusted by over 3,100 organizations and compatible with the technology that members already own.









INTRODUCING

activefit+®

A bring-your-own-device behavior change solution used by employer groups to boost, track and reward physical and emotional well-being.

Advanta members logged billions of steps and millions of gym and home workouts last year alone.



WHAT EMPLOYER GROUPS ARE FACING

\$1,685/employee

 Annual cost of productivity losses stemming from absenteeism for U.S. employers: CDC Foundation¹

230% Higher

 Cost of health care for people with diabetes is 230 percent more expensive than for people without diabetes according to the American Diabetes Association.²

40%

• Percentage of
Americans who
reported increases in
mental distress due to
the COVID-19 pandemic,
leaving employers with
their own crisis,
resulting in increased
absenteeism, negative
impacts on productivity
and an increase in
health care costs³

\$15K/employee

- Amount National Safety Council reports organizations spend on average annually on each employee experiencing mental health issues⁴
- This data highlights the costs pre-COVID-19 and likely underrepresents the current cost to employers due to the increase in Americans experiencing mental distress.

44%

- Older Millennials who already have a chronic health condition⁵
- This is a direct result of physical inactivity and leads to an increase in healthcare spend for individuals and their employers.

35%

 Musculoskeletal disorders account for 29-35% of all occupational injuries.⁶

¹https://www.cdcfoundation.org/pr/2015/worker-illness-and-injury-costs-us-employers-225-billion-annually

²https://www.nsc.org/newsroom/new-mental-health-cost-calculator-demonstrates-why

 $^{^3} https://www.cdc.gov/mmwr/volumes/69/wr/mm6932 a 1.htm?s_cid=mm6932 a 1_e\&deliveryName=USCDC_921-DM35222$

 $^{^4} https://www.nsc.org/workplace/safety-topics/employee-mental-health \\$

 $^{^5}$ https://www.cnbc.com/2021/05/04/older-millennials-chronic-health-conditions.html

⁶https://www.cdc.gov/niosh/nioshtic-2/20044181.html

HOW EXERCISE HELPS (from running a marathon, to taking a 20min light walk)

43% Lower*

 Risk of diabetes for middle aged adults who walked the most steps-per-day according to 2020 research presented to American Heart Association¹

31% Lower

• 31% lower risk of high blood pressure¹

1,000*

- Among women, every additional 1,000 steps were associated with a 13% lower risk of becoming obese.
- 31% lower risk of high blood pressure¹

15 min

 Number of minutes of physical activity a day Harvard University researchers say can boost your life span by three years²

6:1 ROI

• In a study done on the ROI of employee wellness programs, Harvard researchers conclude that, on average, for every dollar spent on employee wellness, medical costs fall \$3.27 and absenteeism drops \$2.73. This is a 6-to-1 return on investment³

50%

 MSK disorders treated through a physical activity can reduce indirect costs associated with MSK by 50%4

¹http://exclusive.multibriefs.com/content/absenteeism-costs-employers-billions-of-dollars-every-year/business-management-services-risk-management

²https://www.health.harvard.edu/heart-health/exercise-15-minutes-a-day-ups-lifespan-by-3-years

³https://pubmed.ncbi.nlm.nih.gov/20075081/

⁴https://www.cdc.gov/niosh/nioshtic-2/20044181.html

Don't Just Take Our Word For It!

Testimonials from employer groups:

"I think the Active Fit program is so versatile. I can go to the gym, or walk or do a mental health mini-module and I get paid for activities I'm already doing. It definitely makes me more active."

"I love the Active Fit program because it encourages me to be accountable. I can easily blow off steps or exercise if I'm the only one who is keeping track, but when I know that others are checking--and that there's money involved--I park a bit farther away from the store, take the stairs more often, and show up to my virtual exercise classes."

"I love the Active Fit program as it encourages me to stay healthy daily. It is achievable, simple and earning money for taking care of yourself is quite the incentive!"



6-1ROI
*Harvard Study 2019

■ Programs

All-In-One Digital Solution



in every 5

Employee

Wellness



Advanta is the engine behind **HorizonbFit**SM







Public Sector At a Glance 2021







AAAAA





WE HELP YOU HELP YOUR WORKFORCE QUICKLY AND EASILY

Challenges Facing Employers



- Absenteeism
- Presenteeism
- Hybrid Workforce
- MSK
- Anxiety
- Diabetes
- Cardiovascular
- COVID recovery

Investing in those who invest in their own health



- Wellness Grants
- Wellness Credits
- Employer
 Investment (cash,
 non-cash, HSA,
 Premium
 Reduction)

Wellness Activities

- Increase Physical Activity, Mental Fitness
- Unite hybrid employees
- Increase Engagement
- Inclusive for 100% of workforce
- Incentivize and reward verified behavior change
- Reduce Absenteeism and Presenteeism
- Reduce Administrative Costs with fully-virtual, affordable product

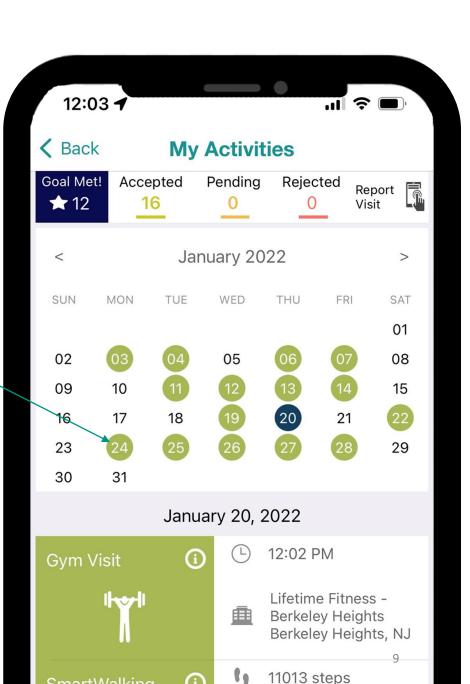
MEMBERS ATTAIN MILLIONS OF GOALS

A wellness activity will be earned when an employee enrolls in the program and completes any of the following:

- •Visit one of their designated fitness facilities* including:
- yoga & Pilates studios
- physical therapy centers
- community centers
- more!

Facility visits will validate member participation via:

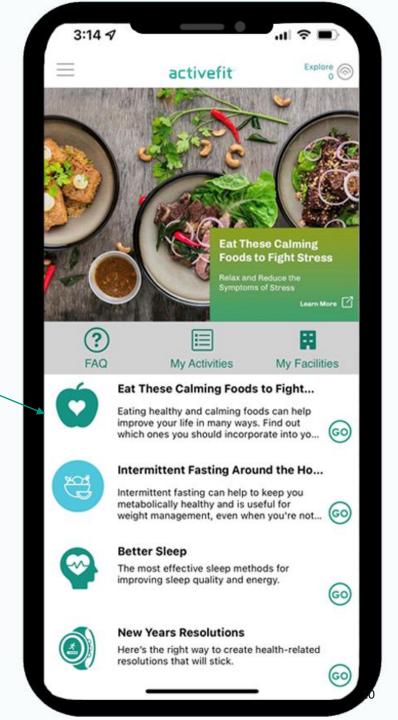
- Geolocation
- GPS
- Beacons
- Complete an ActiveFit@Home® Activity
 Members get credit for their approved, home workout!
- Complete a Mental Fitness Activity
- Walk 10K steps in one Day
- Complete a Virtual Fitness Activity



^{*}Facility Membership Required

MEANINGFUL MESSAGING HELPS DRIVE PARTICIPATION

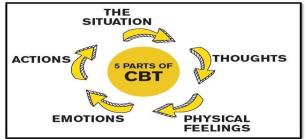
- Customized Wellness Messaging
- Nutrition
- Mind & Body
- Reducing Stress
- Making Time for Exercise
- Burnout
- Sleep



ADDRESSING THE MENTAL HEALTH CRISIS

Designed to help employers increase emotional intelligence and enhance the self-esteem of employees.

- Based on Best Clinical Science of Cognitive Behavior Therapy (CBT)
- Teaches coping strategies for stress and anxiety



- Video modules, Peer-to-Peer, Group and Individual Support
- Scalable for office size, geographic dispersion
- Validated participation data

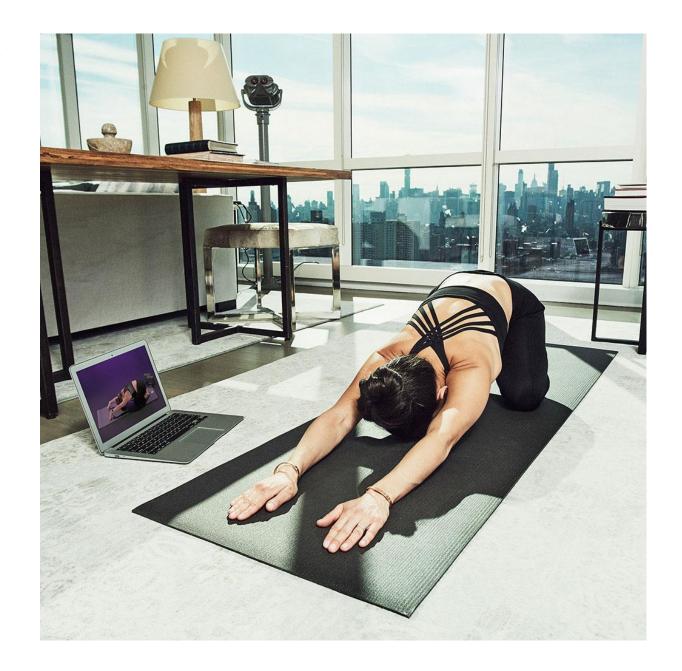


Anxiety is now the number one mental health issue in the U.S.-more prevalent that depression-affecting 40 million Adults, age 18 and older.

Stress is a real workplace issue-with 20% of workers spending more than five hours per week worrying.

VIRTUAL PROGRAMS FOR ALL BODY TYPES AND WELLNESS LEVELS

- Structured, daily programs help get members to their goals – cardio, strength, barre, yoga and more – always available in their home, on their schedule.
- Live & On-Demand classes
- Sound Meditation for Mental Fitness
- Walking & Running Classes
- Nutrition & Meal Planning



Diabetes Pilots/Partners to reduce the cost of chronic conditions



Introducing POGO Automatic®

Blood glucose testing, simplified.

The POGO Automatic meter is a new way to test blood glucose. Turn on meter, then just **Press Once. GO!** It's simple, discreet, and won't get in the way of your life. Just load the 10-test cartridge, turn on the meter and press your finger on the blue button. The meter does the rest. It's that simple.

Advanta Health launched a pilot in November with strategic partner Intuity Health and their diabetes device monitoring program, POGO Automatic. Offering will be enhanced to add blood sugar testing as an approved ActiveFit+ activity for members participating in the pilot.



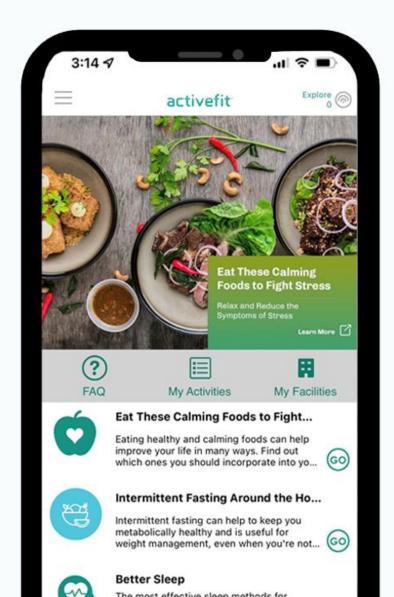
Cash and Non-Cash Incentive Options for Every Budget











TOTAL VIRTUAL WELLNESS PROGRAM — ACTIVEFIT+ MENTAL FITNESS+ VIRTUAL FITNESS



Physical activity tracking of steps, fitness facility visits and self-instructed at-home workouts.



Access to Activefit+ blog with wellness articles on mindfulness, meditation, exercise and nutrition, and more.



Integration with mental fitness tracking platform to reward members for taking control of their own emotional health.



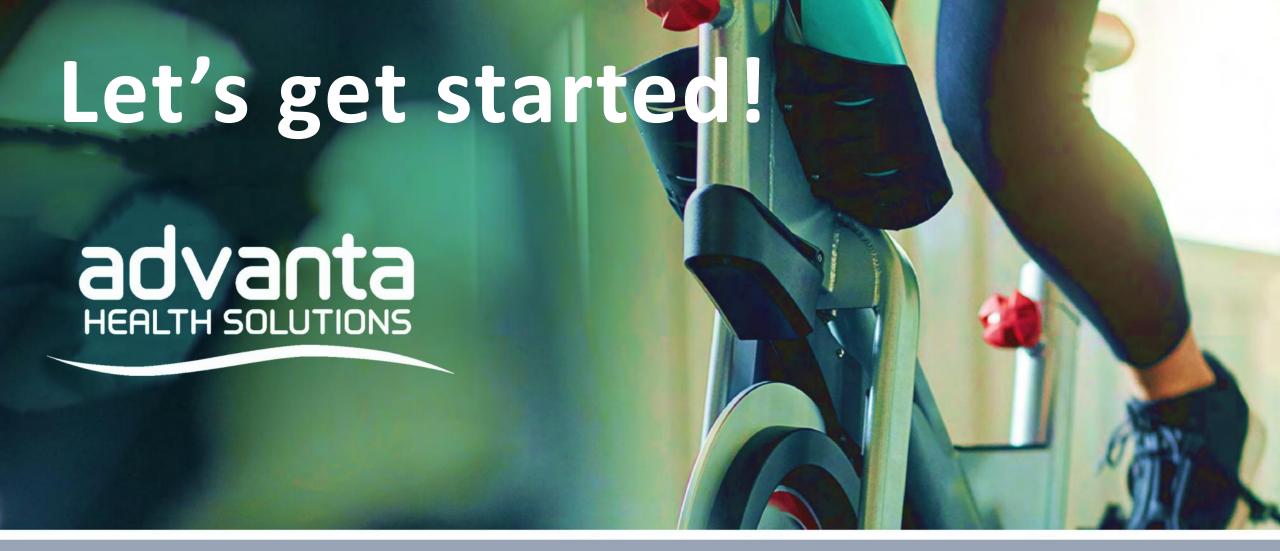
Integration with hundreds of live instructor-led and on-demand virtual fitness programming to validate participation of structured, at-home workouts. This program provides hundreds of recipes, tasty meal plans, grocery lists and selfmonitored food tracking capabilities, as well.

Cost



Costs range from \$1.20 - \$3.00 PEPM

Plus Cash Incentives, if applicable



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